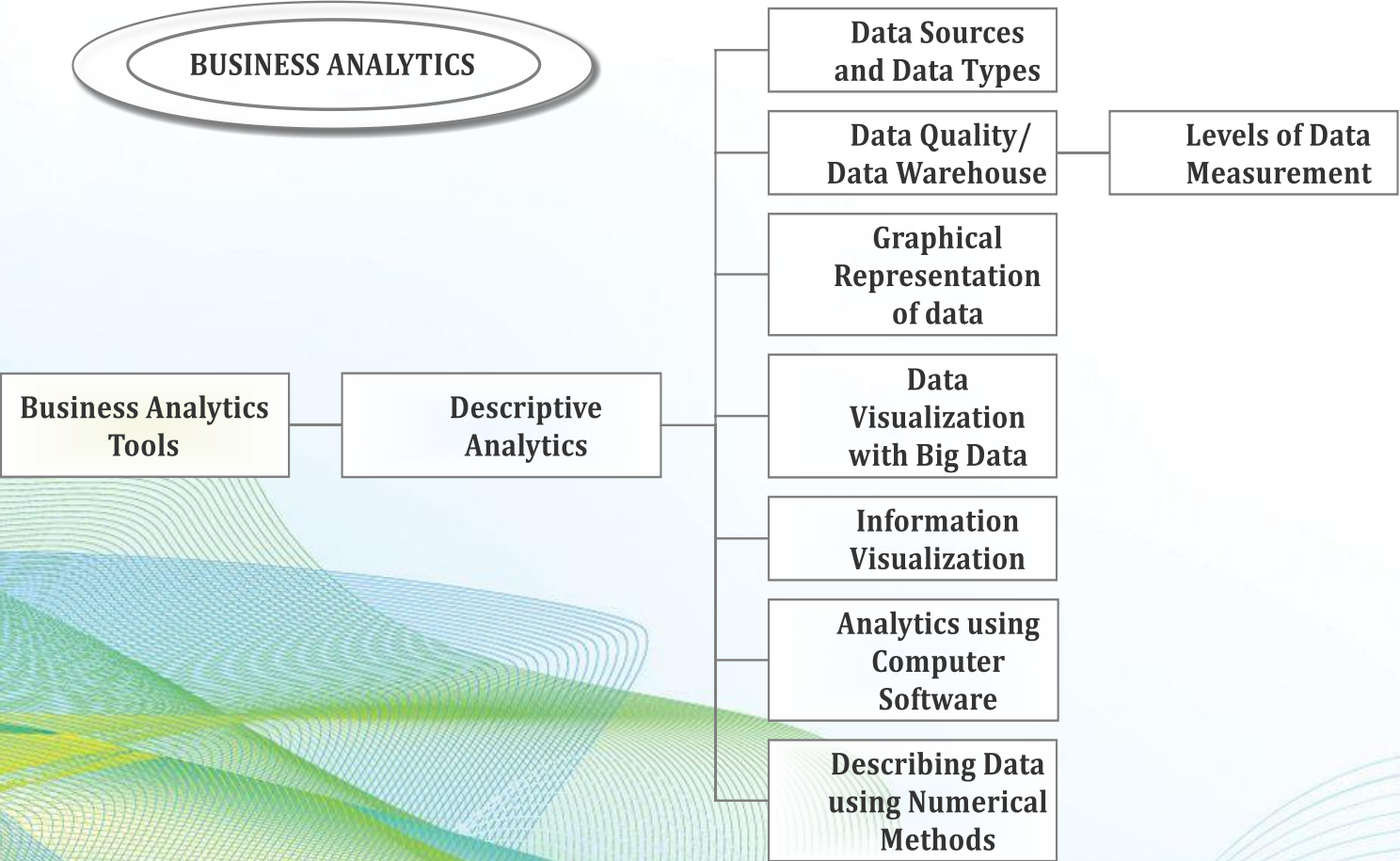


The background features a series of overlapping, wavy lines in shades of green and blue, creating a sense of motion and depth. The lines are most prominent on the left side and fade towards the right.

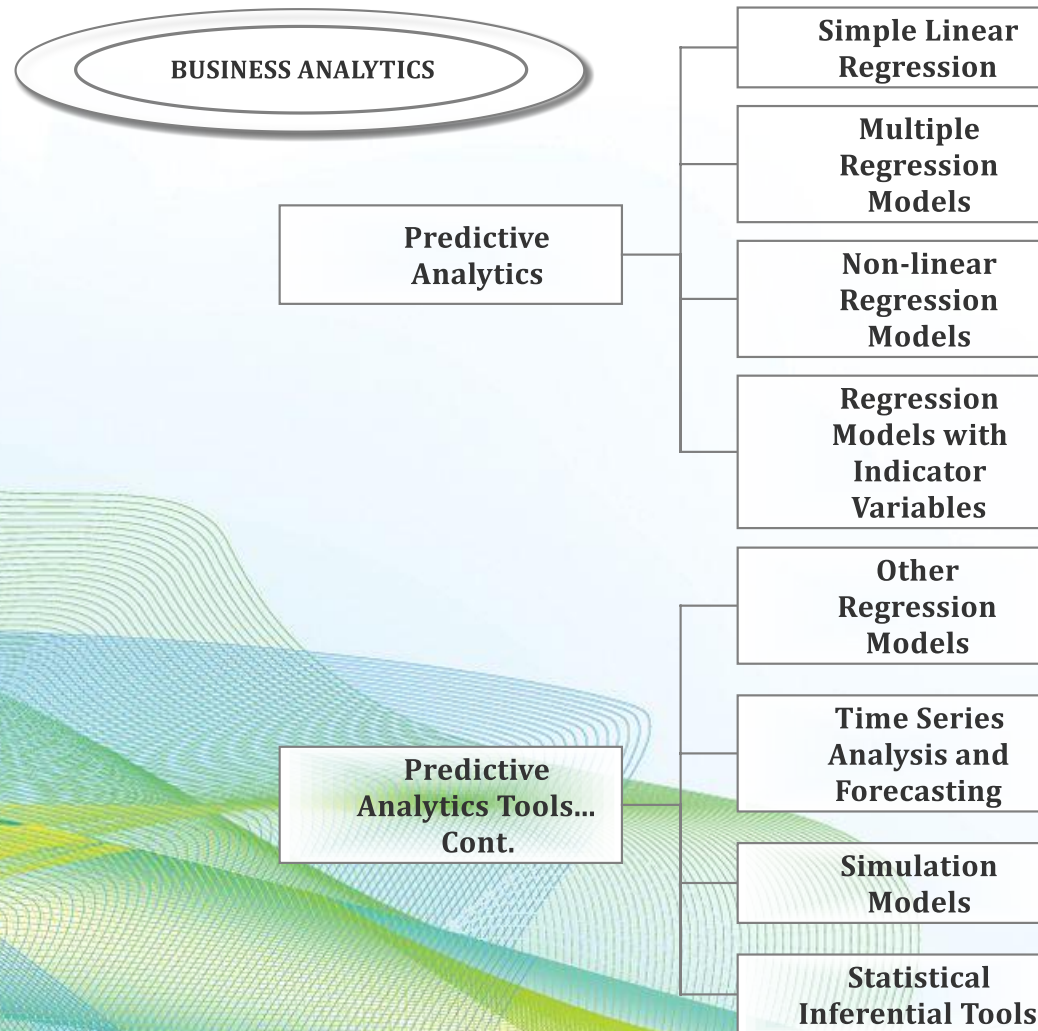
Tools and Models of Different Types of  
Analytics- Descriptive, Predictive, and  
Prescriptive Analytics &

**Business Intelligence Tools**

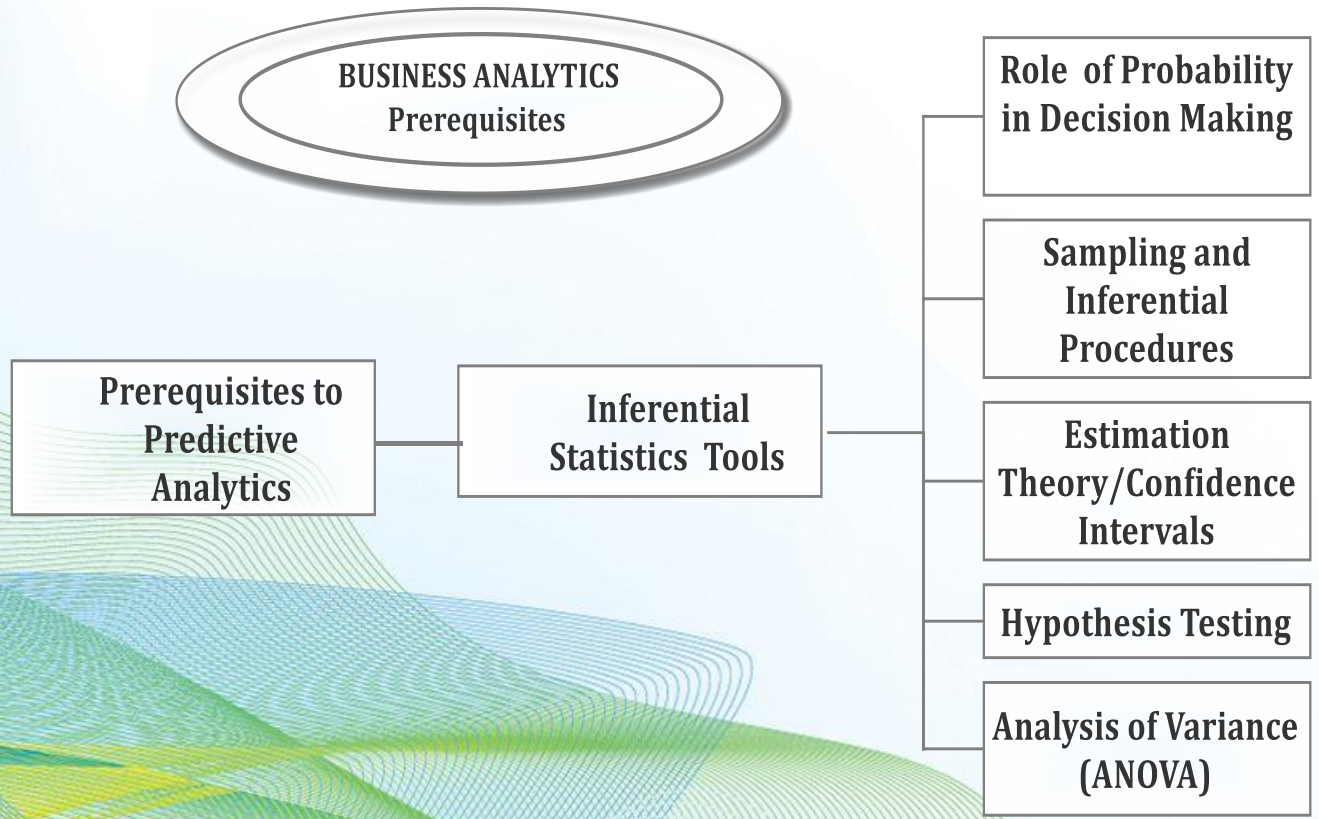
*Figure 1.1: Tools of Descriptive Analytics*



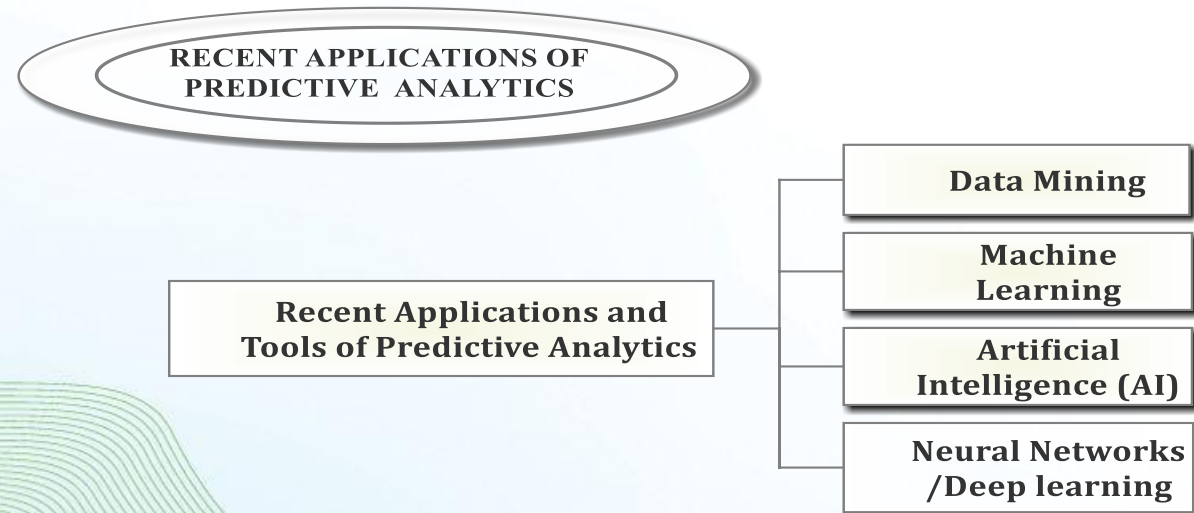
**Figure 1.2: Tools of Predictive Analytics**



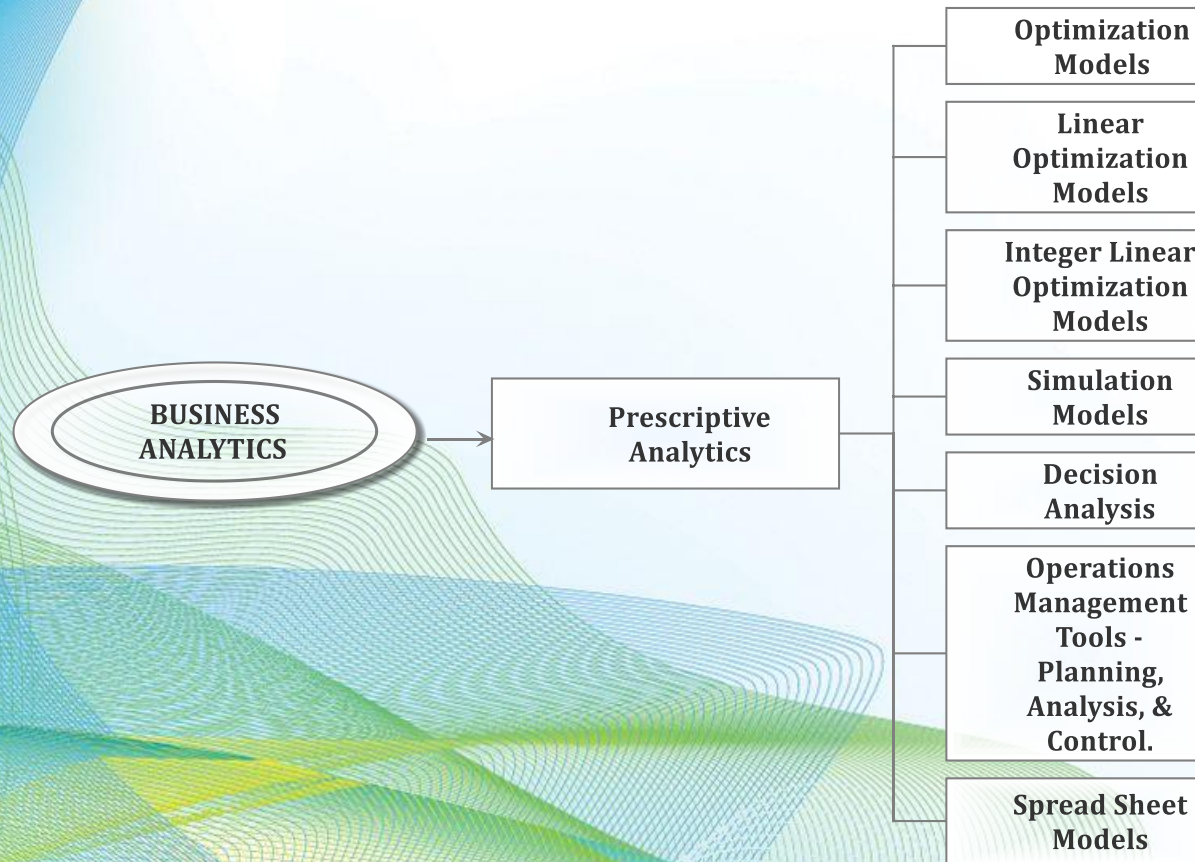
**Figure 1.3: Prerequisite to Predictive Analytics**



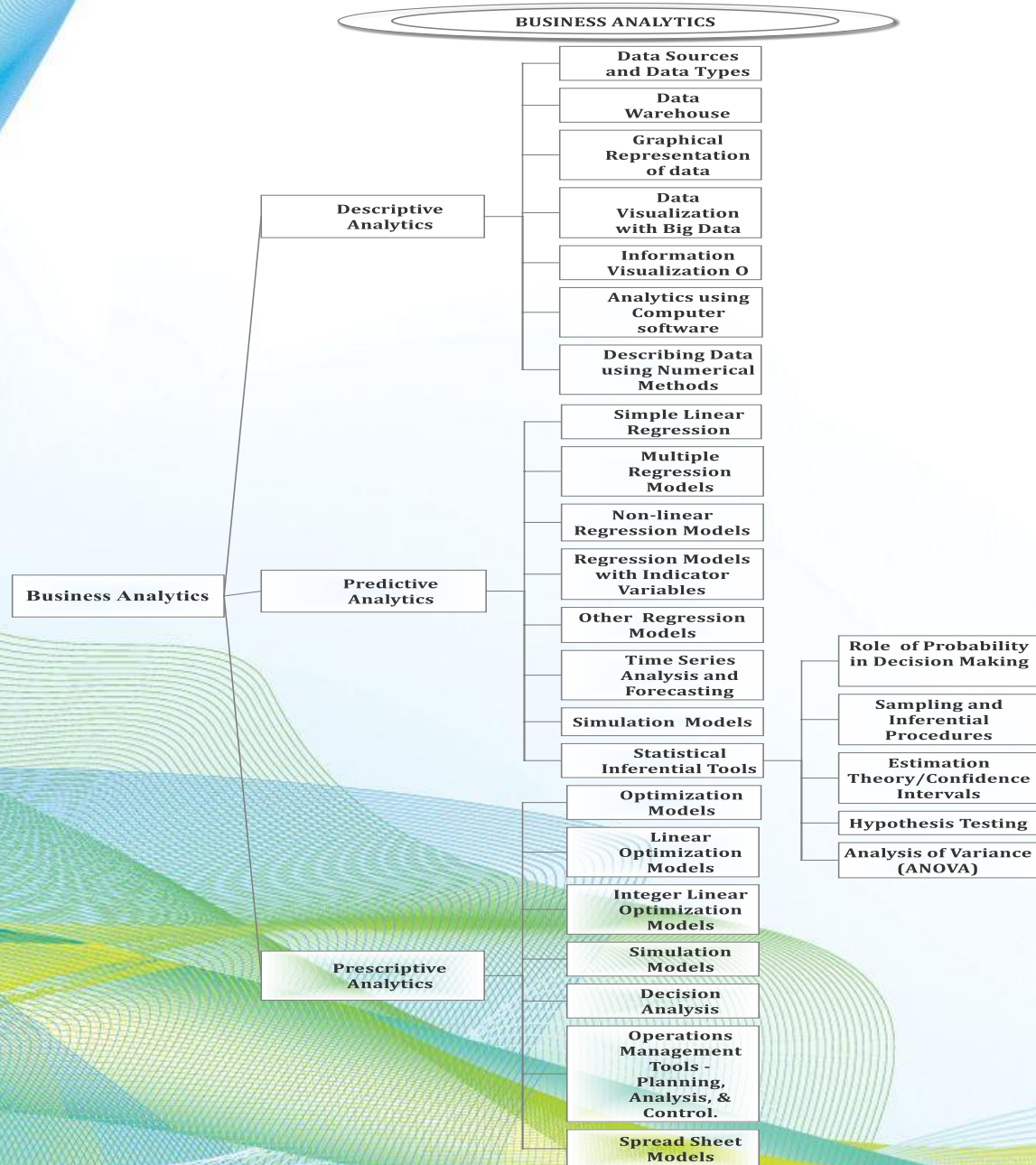
*Figure 1.4: Recent Applications and Tools of Predictive modeling*



*Figure 1.5: Prescriptive Analytics Tools*

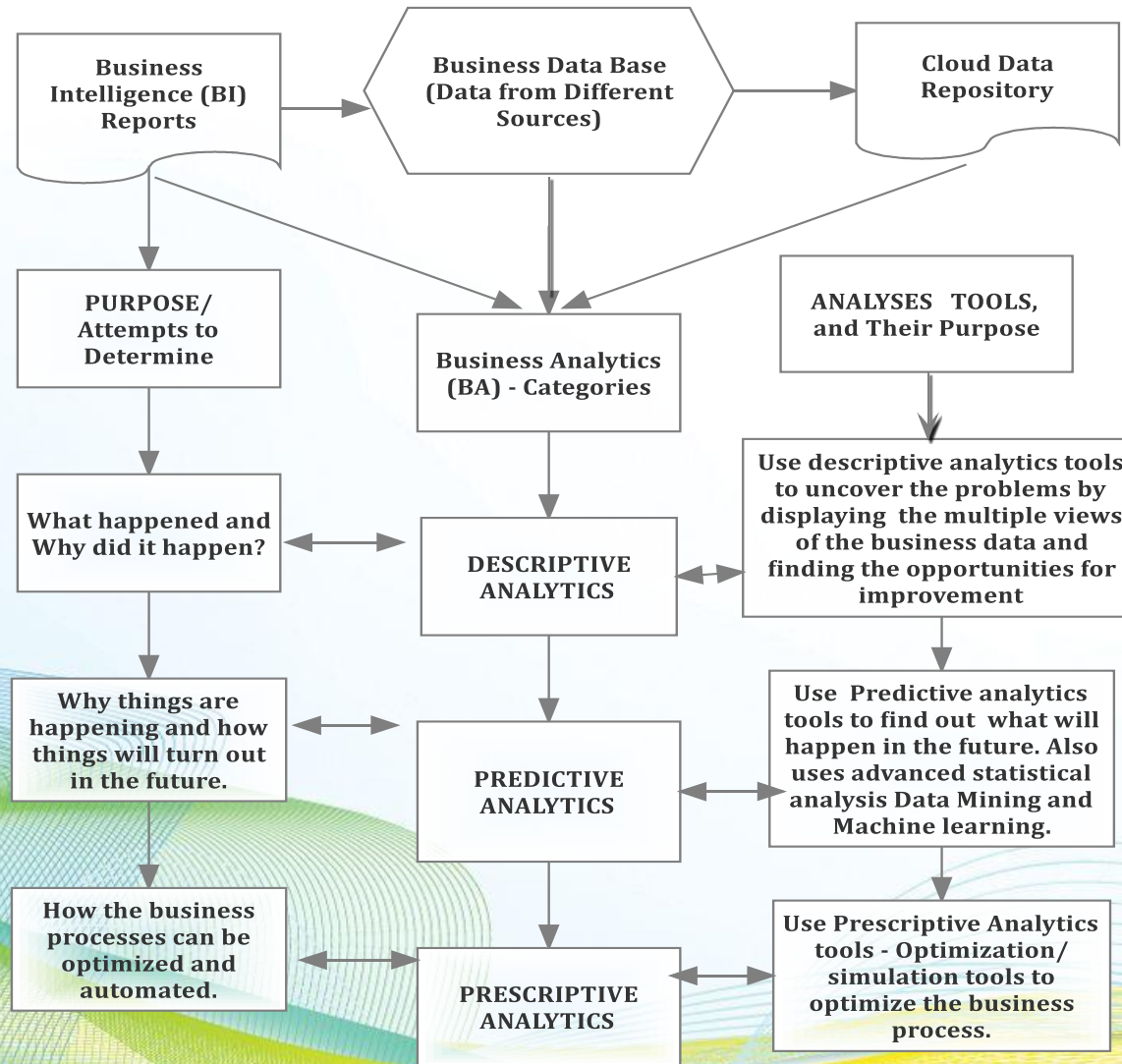


*Figure 1.6: Descriptive, Predictive, and Prescriptive Analytics Tools*



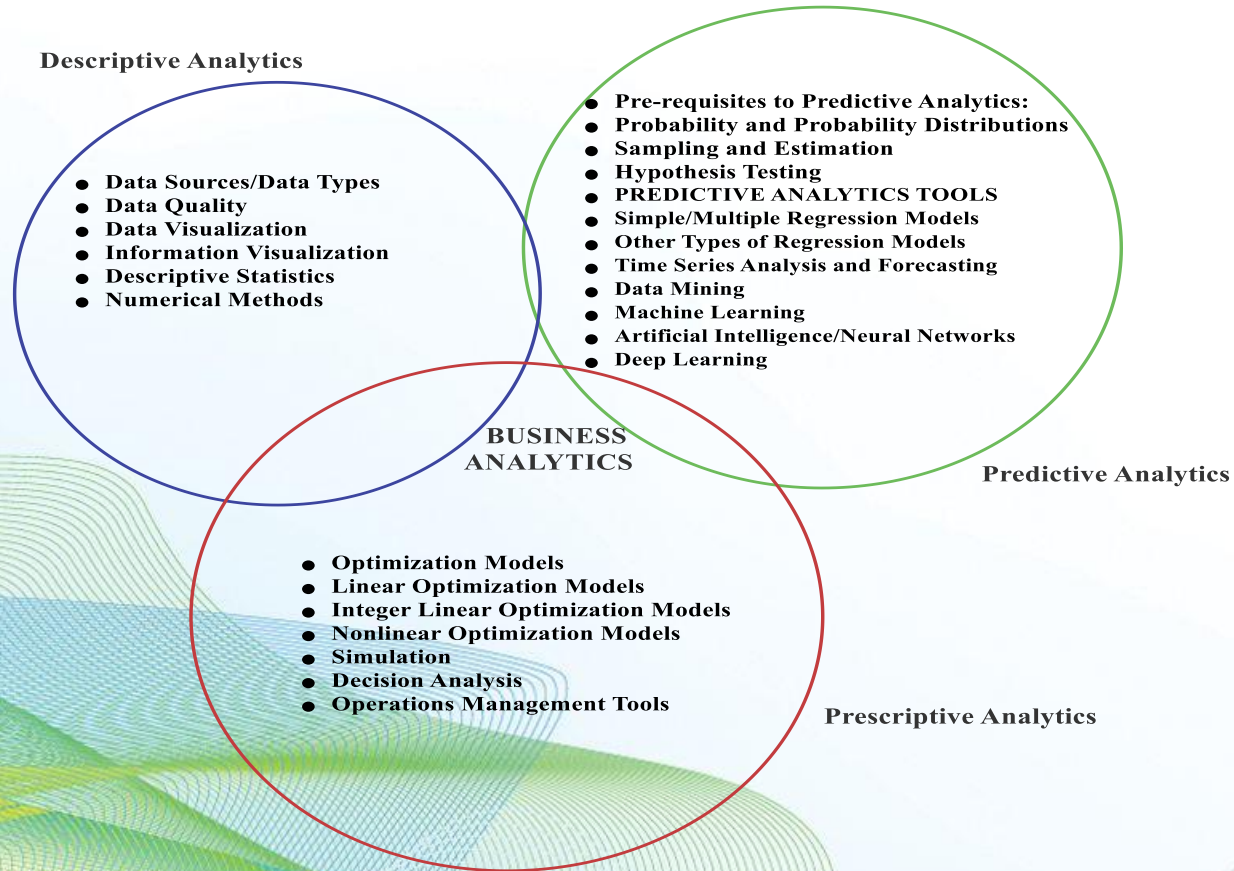
**Figure 2.1: Input to the Business Analytics process, types of analytics, and description of tools in each type of analytics**

**Business Analytics: Process, Purpose and Tools**



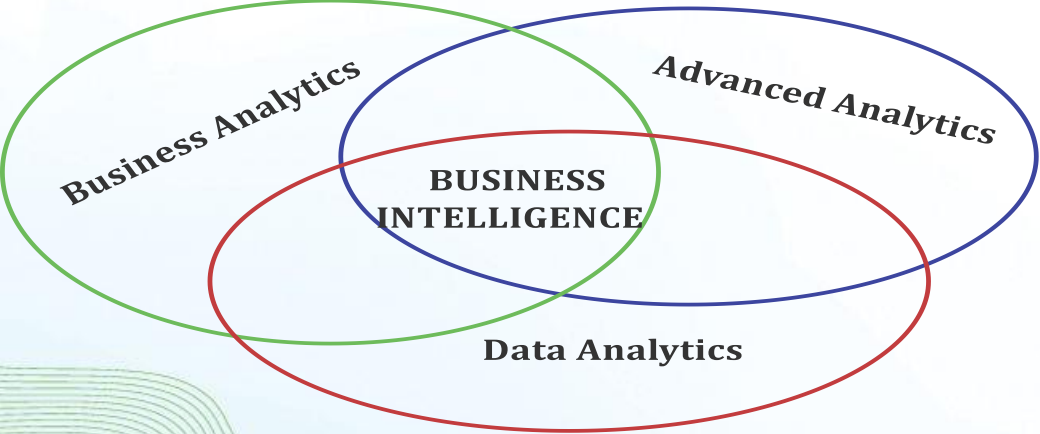
*Figure 2.2: Interconnection between the tools of different types of analytics*

**Tools used in Descriptive, Predictive, and Prescriptive Analytics**



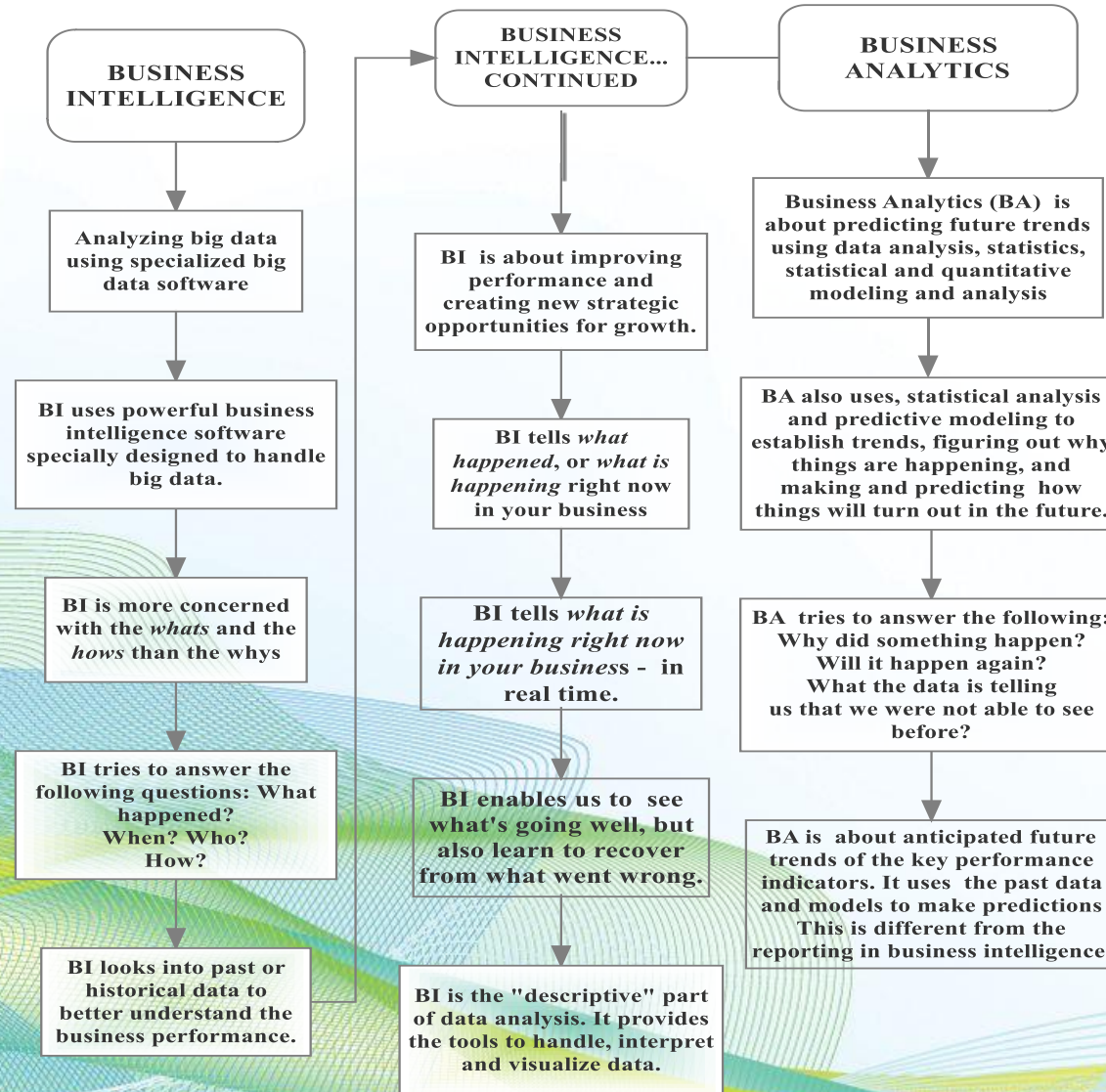
*Figure 2.3: The Broad Area of Business Intelligence (BI)*

**The Broad Area of Business Intelligence (BI)**



**Figure 2.4: Comparing Business Intelligence (BI) and Business Analytics**

**Business Intelligence (BI) and Business Analytics: Comparison**



**Figure 2.5: Business Intelligence (BI) and Business Analytics (BA) Tools**

**Business Intelligence (BI) and Business Analytics: Tools**

**BUSINESS INTELLIGENCE TOOLS**

- Querying, Reporting
- Online Analytical Processing (OLAP)
- Data Mining,
- Process Mining
- Business Performance Management
- Information Visualization
- Business Process Management
- Text mining +
- All Descriptive, Predictive, and Prescriptive Analytics Tools

**BUSINESS ANALYTICS TOOLS**

**DESCRIPTIVE ANALYTICS**

- Data Visualization,
- Big Data Applications
- Describing Data Numerically

**PREDICTIVE ANALYTICS**

**Pre-requisite to Predictive Analytics:**

- Probability and Probability Distributions
- Sampling and Estimation
- Hypothesis Testing

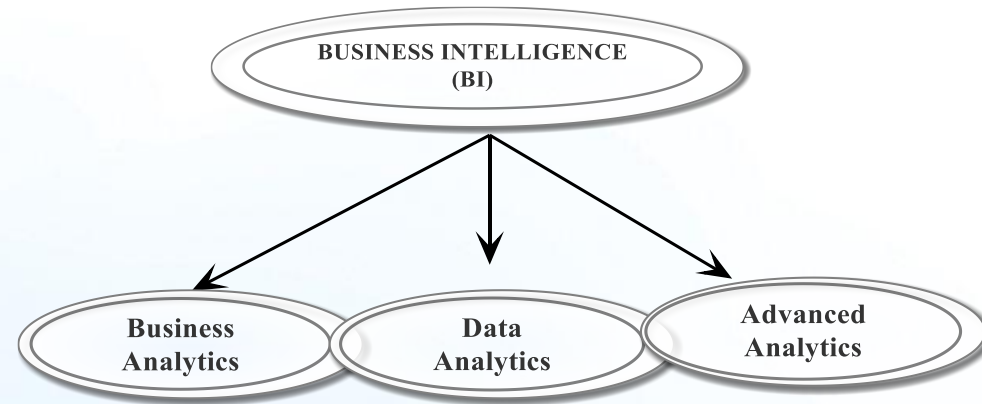
**PREDICTIVE ANALYTICS TOOLS**

- Simple/Multiple Regression Models
- Other Types of Regression Models
- Time Series Analysis and Forecasting
- Data Mining
- Machine Learning
- Artificial Intelligence/Neural Networks
- Deep Learning

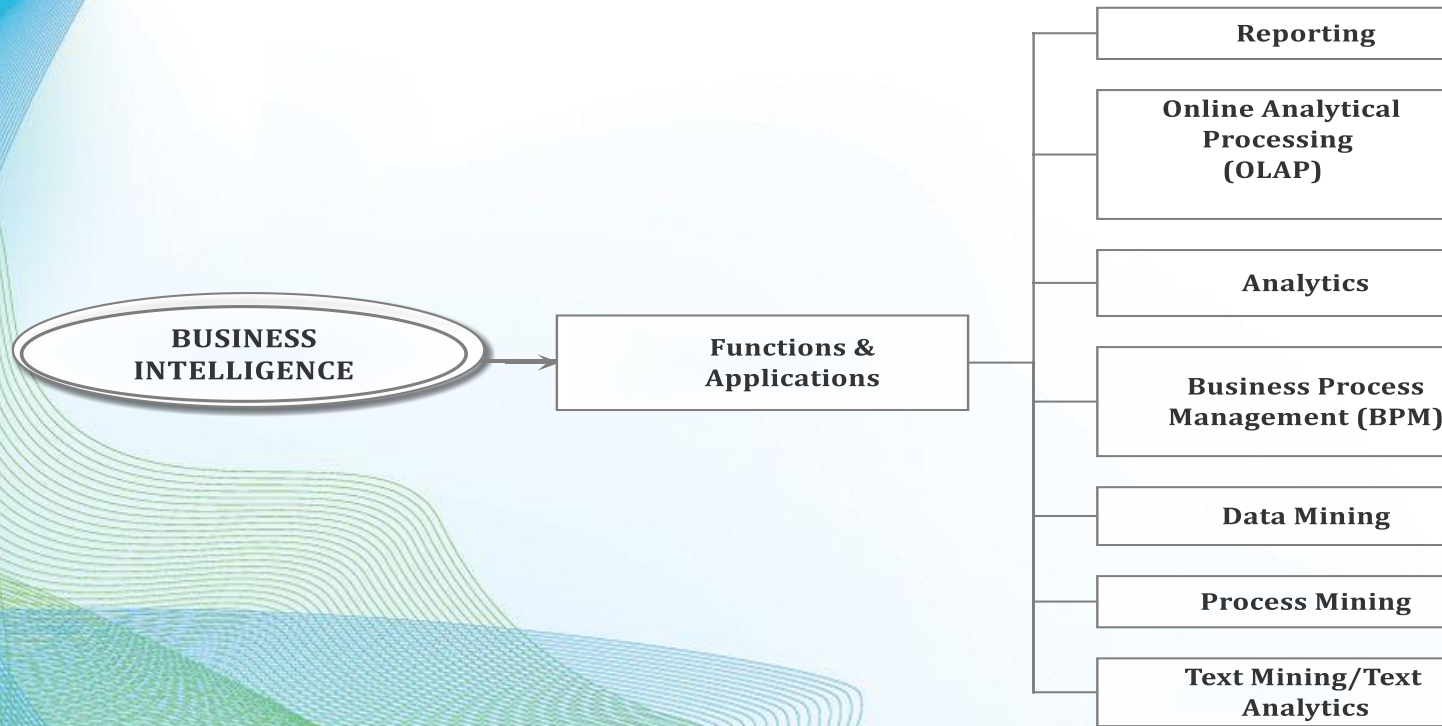
**PRESCRIPTIVE ANALYTICS**

- Linear and Non-linear Optimization Models
- Simulation Models

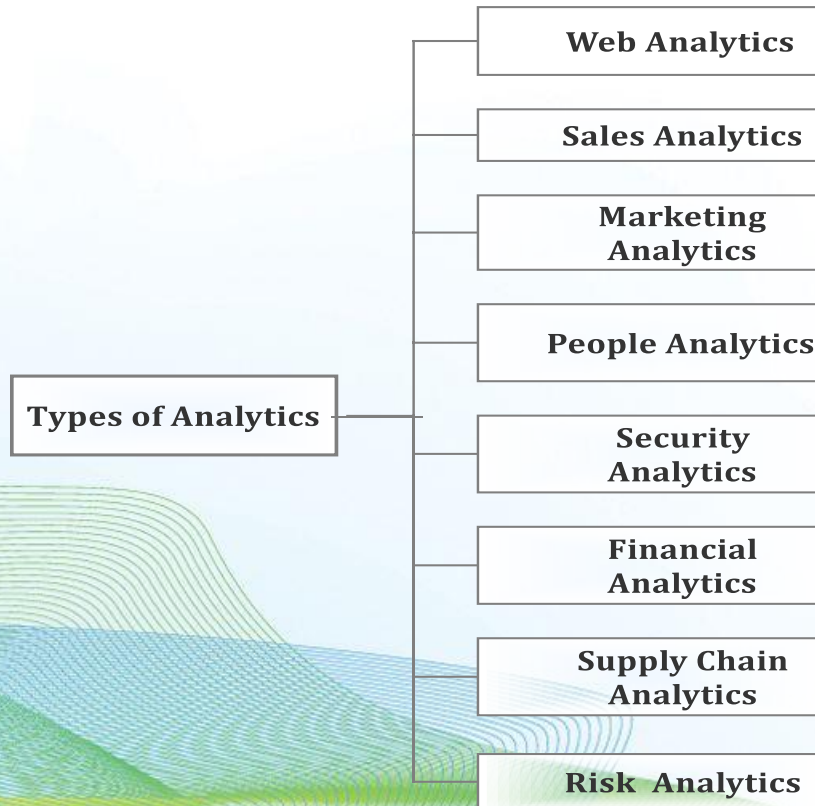
*Figure 3.1 Business Intelligence and Support Systems*



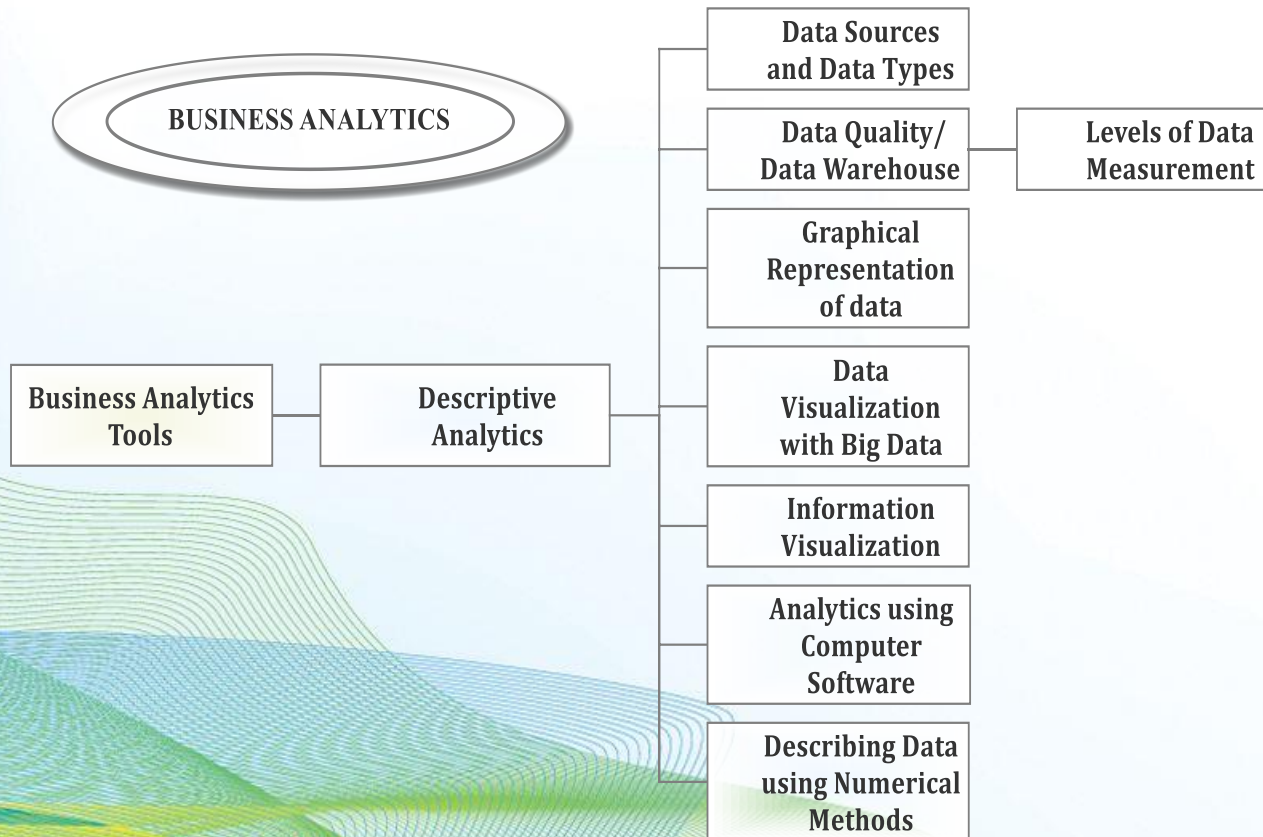
*Figure 3.2: Functions and Application Areas of Business Intelligence (BI)*



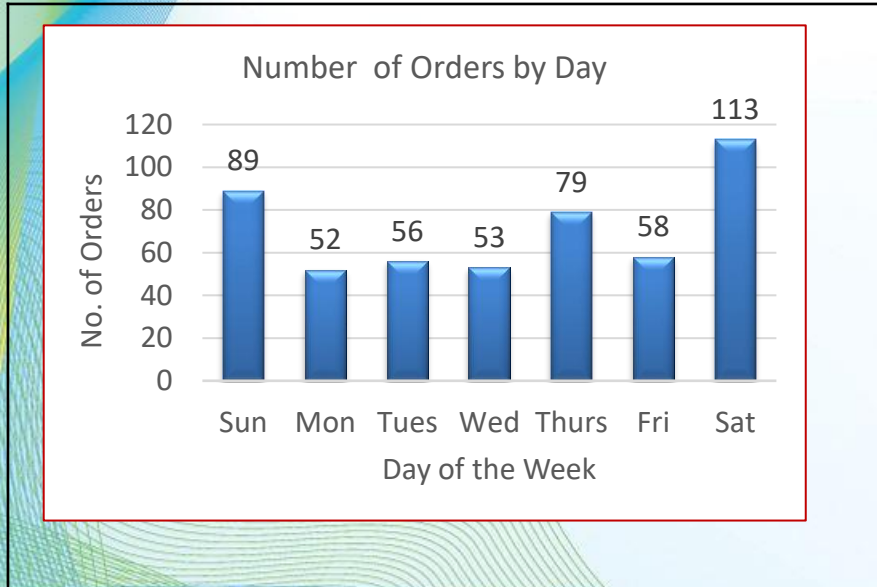
*Figure 3.3: Types of Analytics*



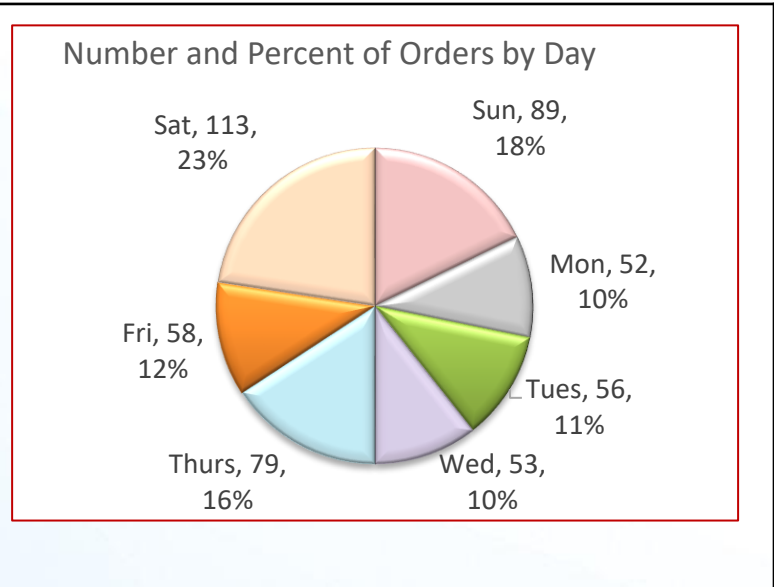
**Figure 4.1: Tools and Methods of Descriptive Analytics**



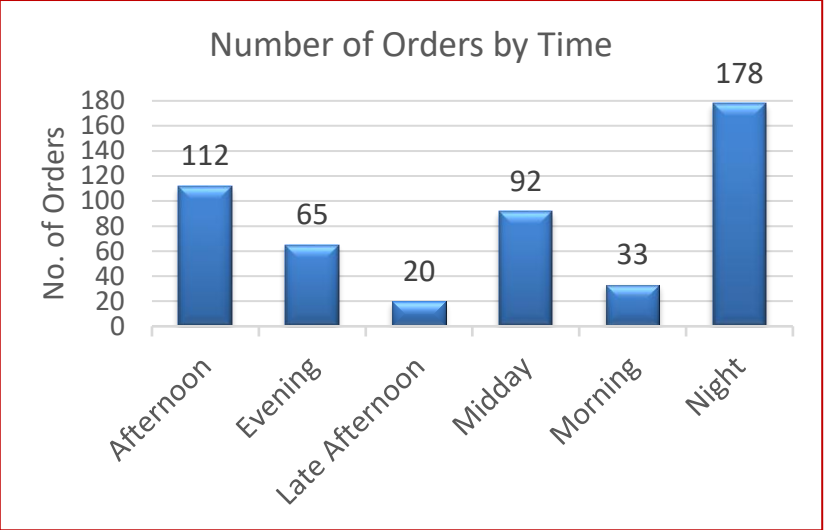
**Figure 4.2: Number of Orders by Day**



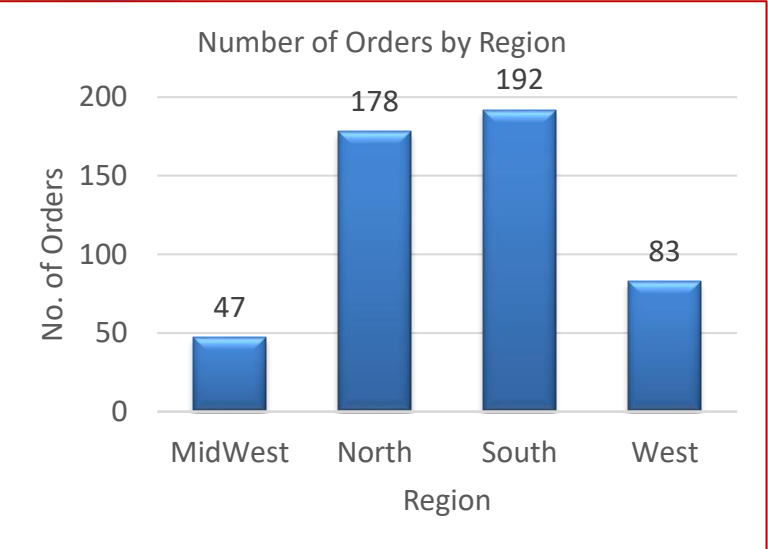
**Figure 4.3: Number and Percent of Orders**



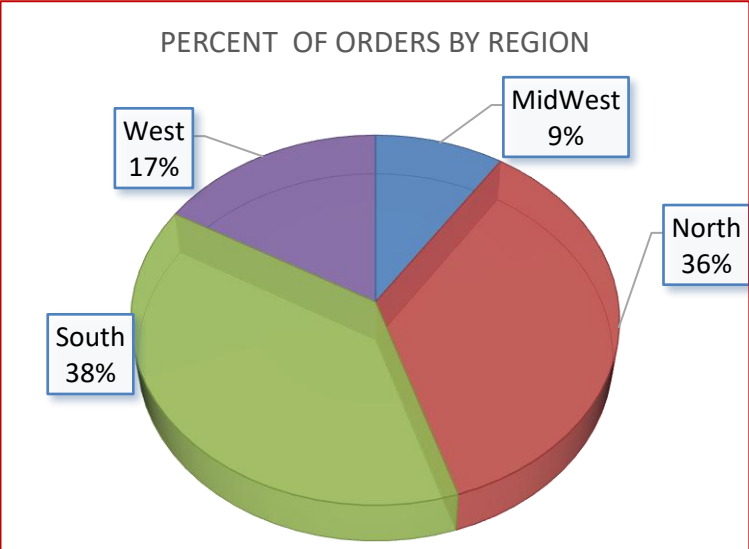
**Figure 4.4: Plot of Number of Orders by Time**



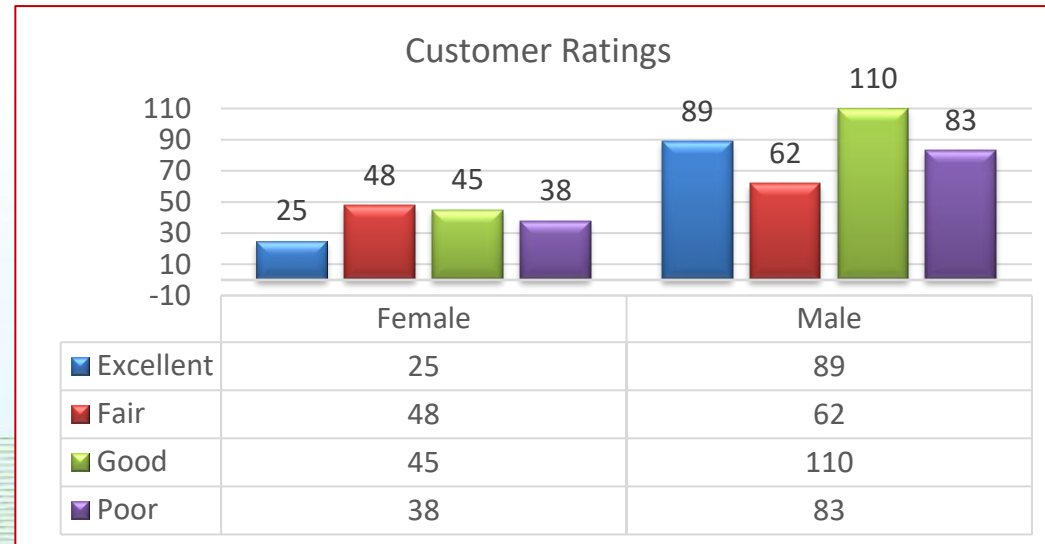
**Figure 4.5: Number of Orders by Region**



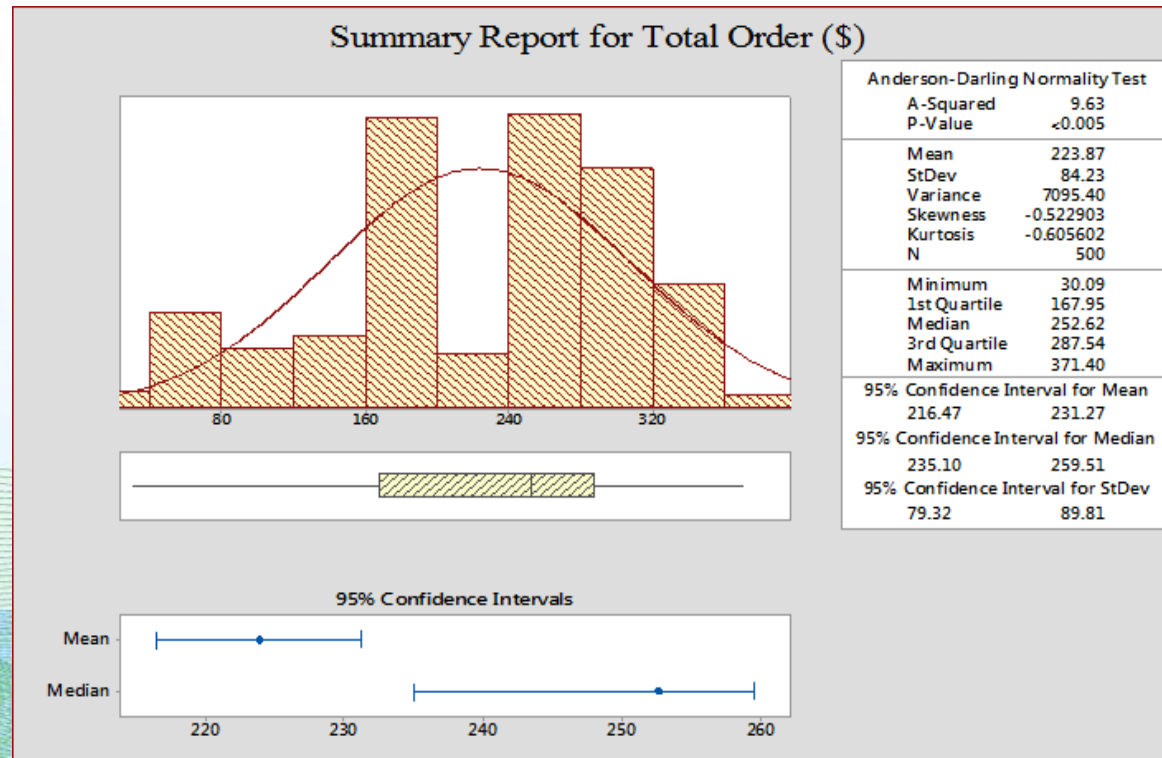
**Figure 4.6: Percent of Orders by Region**



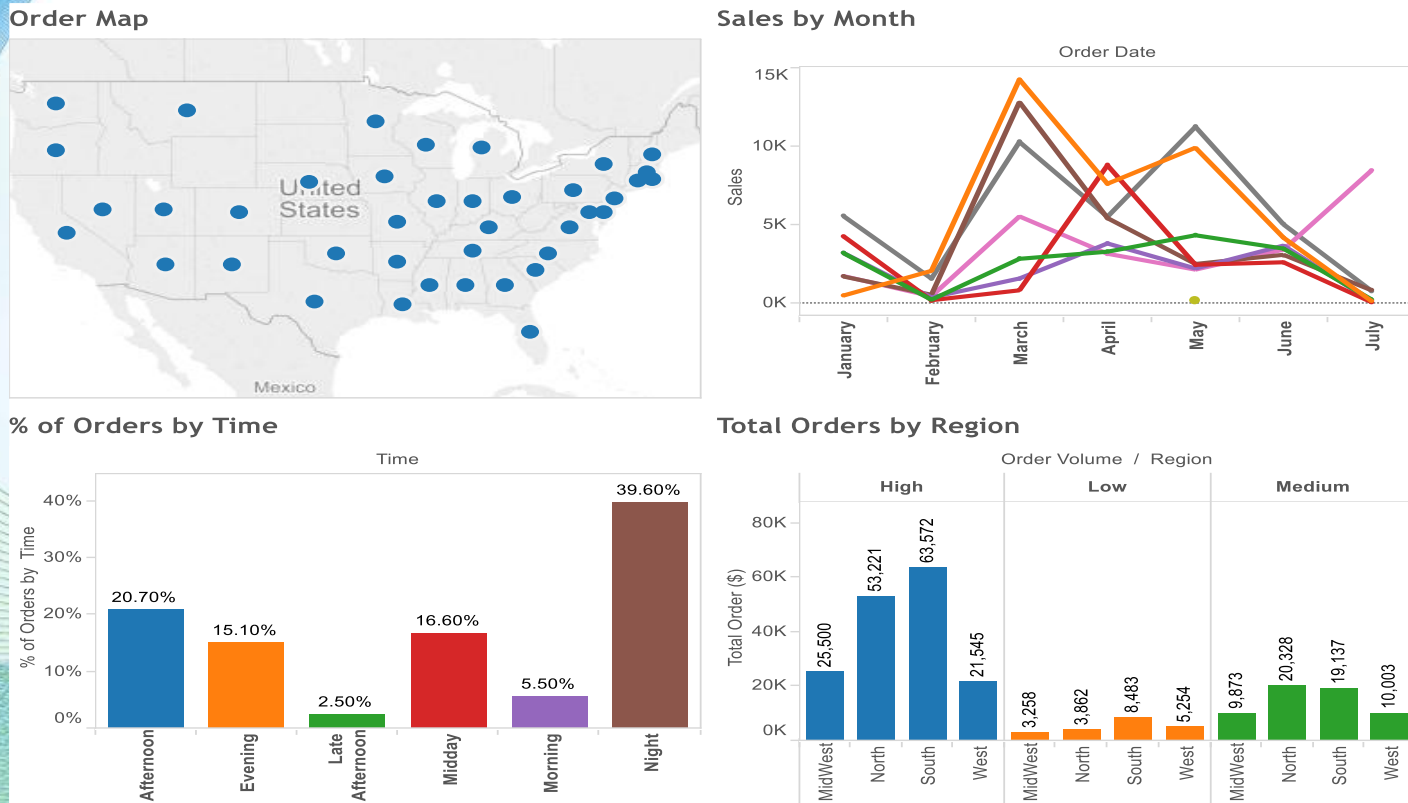
**Figure 4.7: Customer Ratings by Gender**



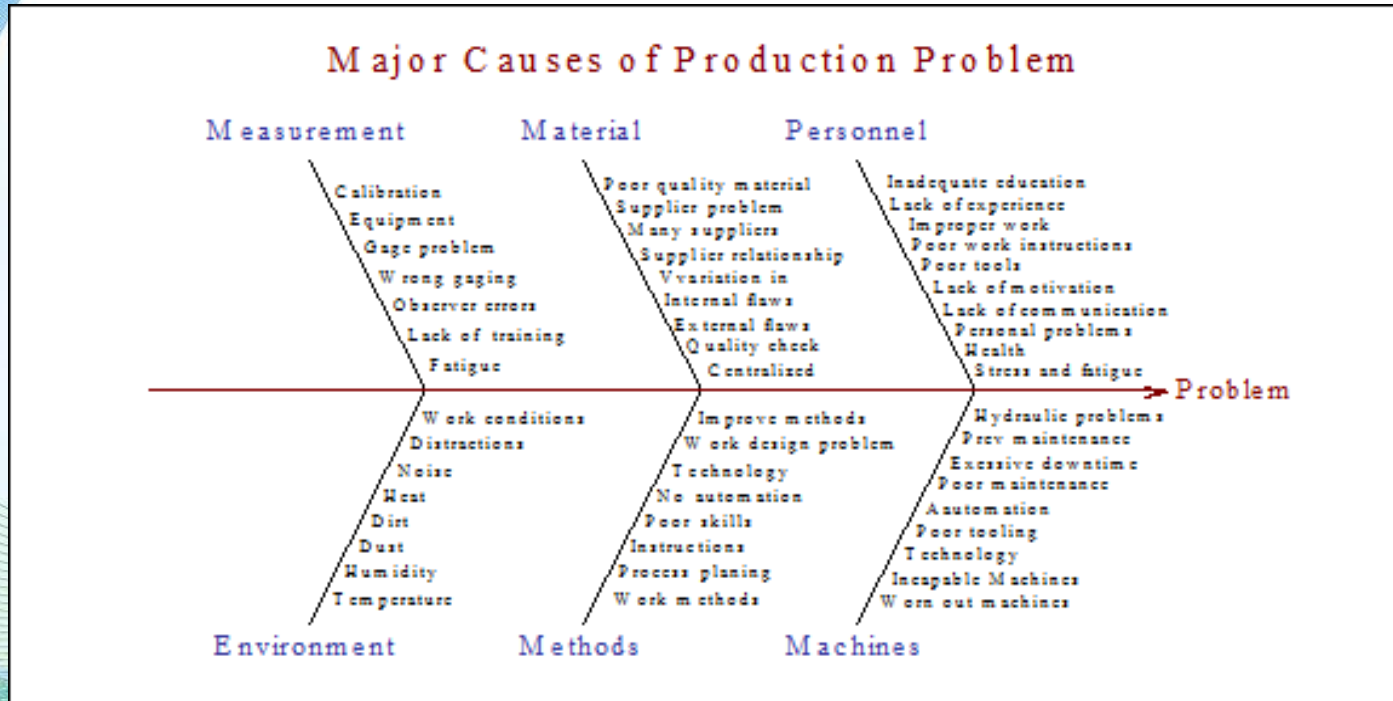
**Figure 4.8: Graphical Summary of the Total Orders Data**



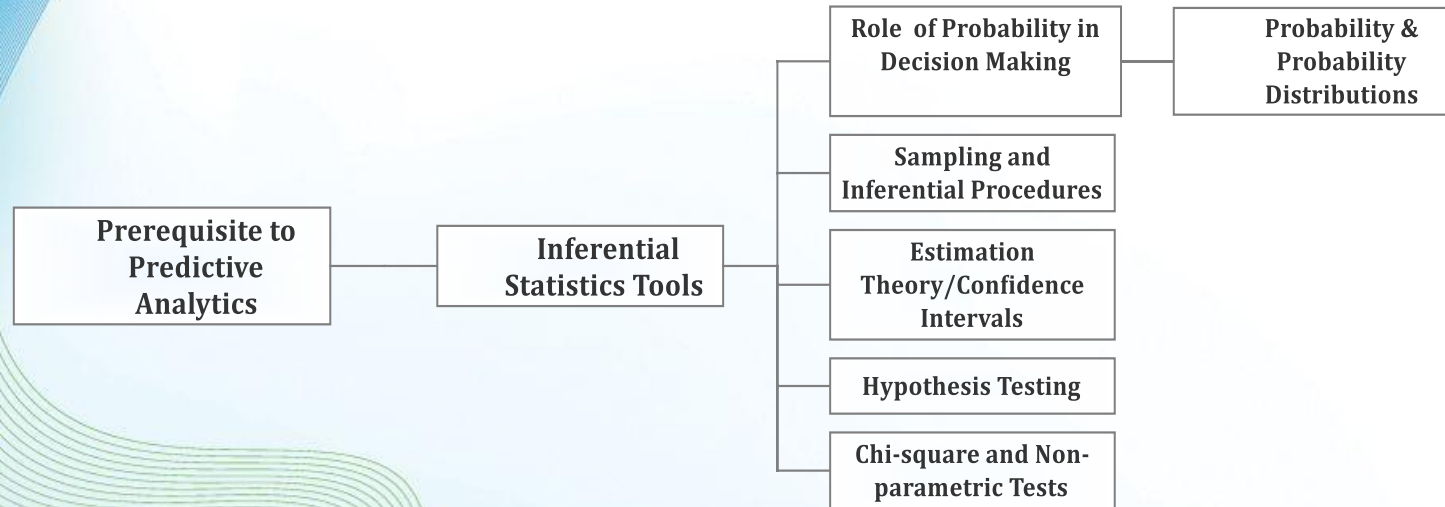
**Figure 4.9: A dashboard of Online Orders Data**



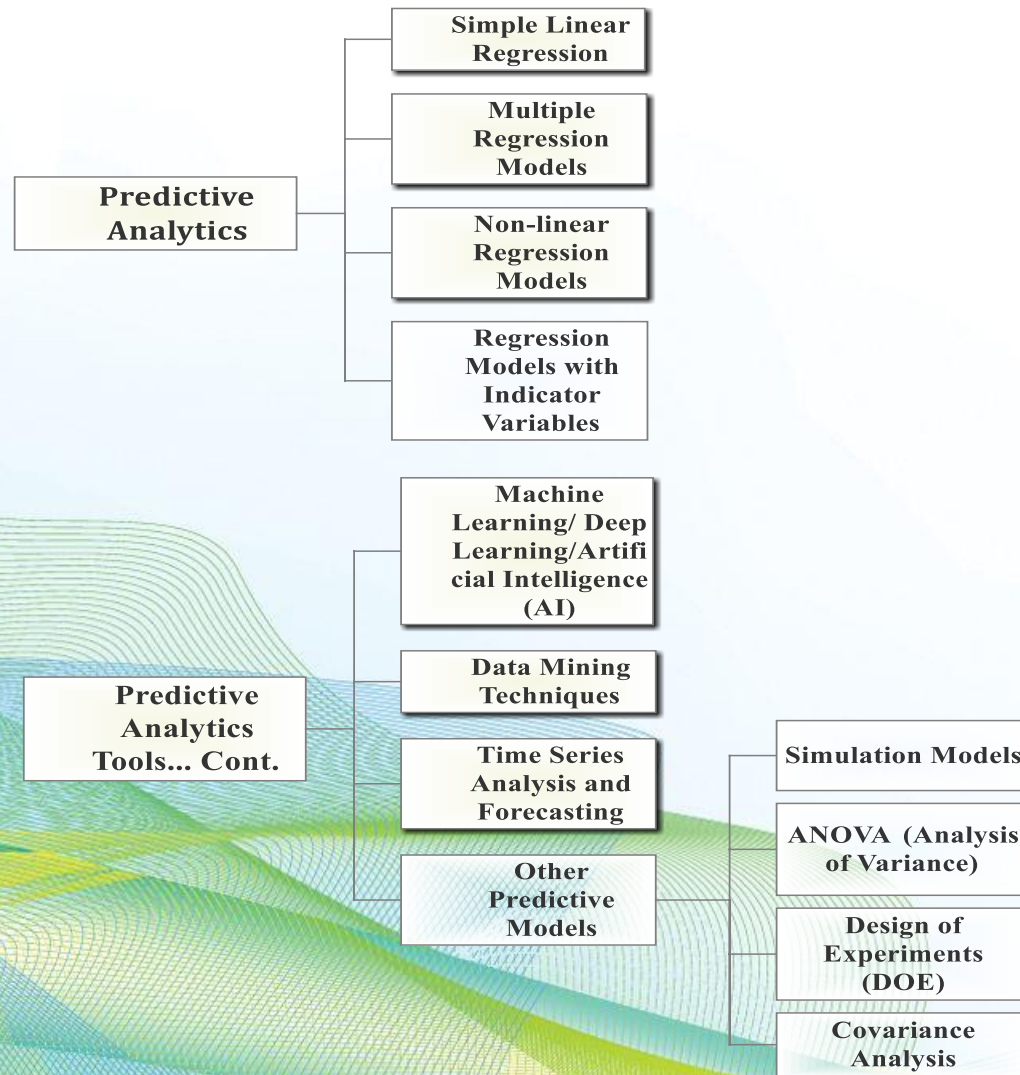
**Figure 5.1: Logic Driven Model of Predictive Analytics**



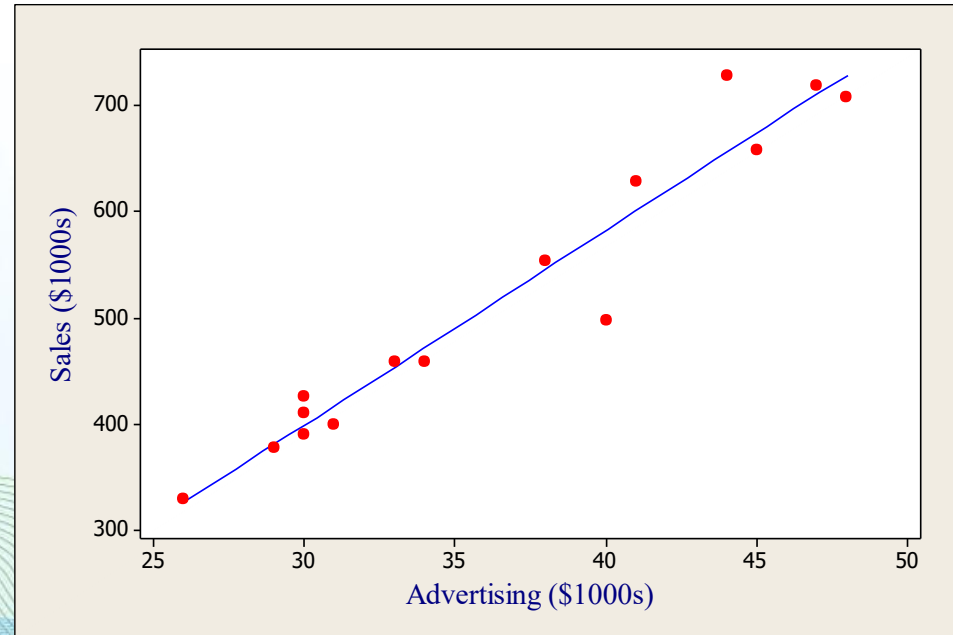
*Figure 5.2: Pre-requisite and Models for Predictive Analytics*



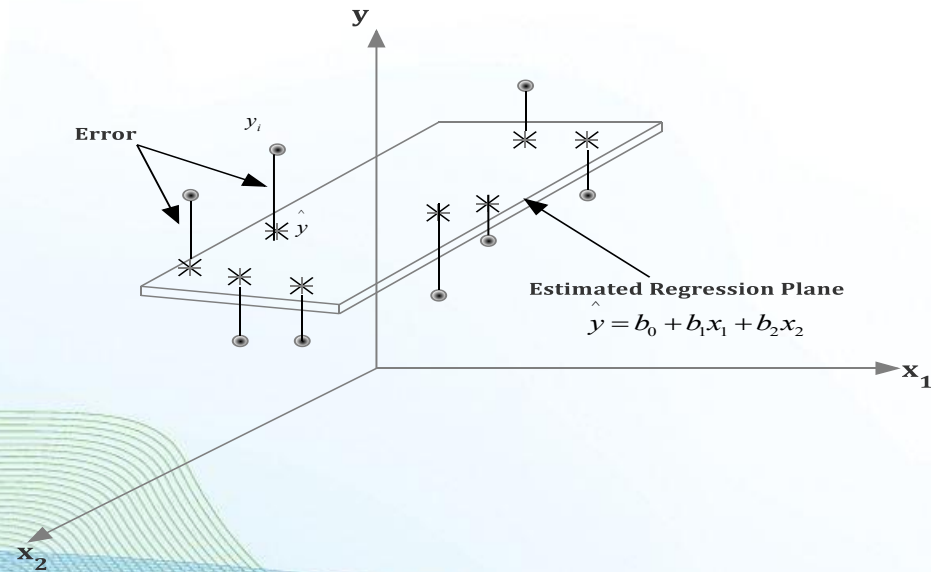
**Figure 6.1: Predictive Modeling Tools**



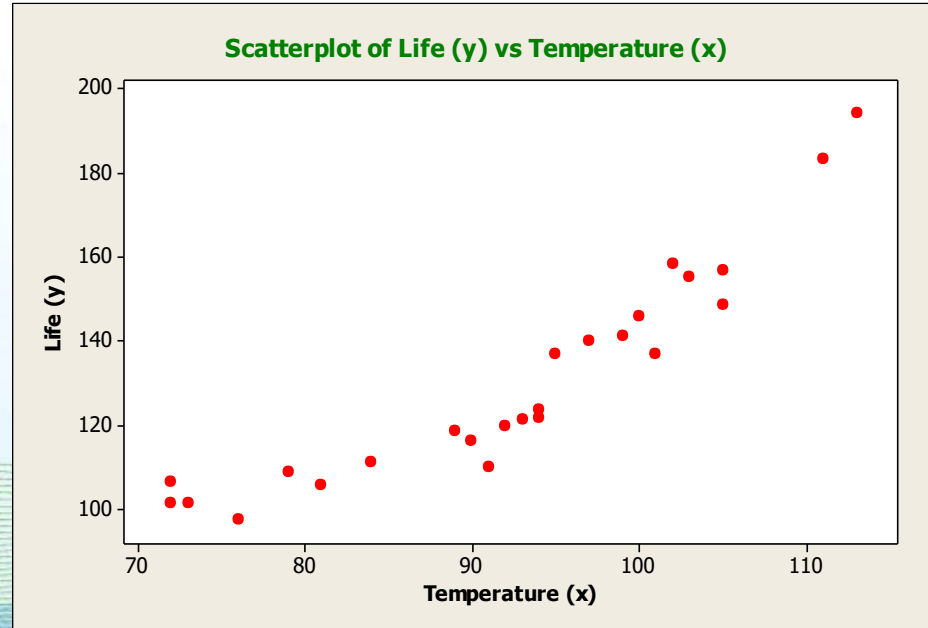
***Figure 6.2: Scatter Plot of Sales vs. Advertising***



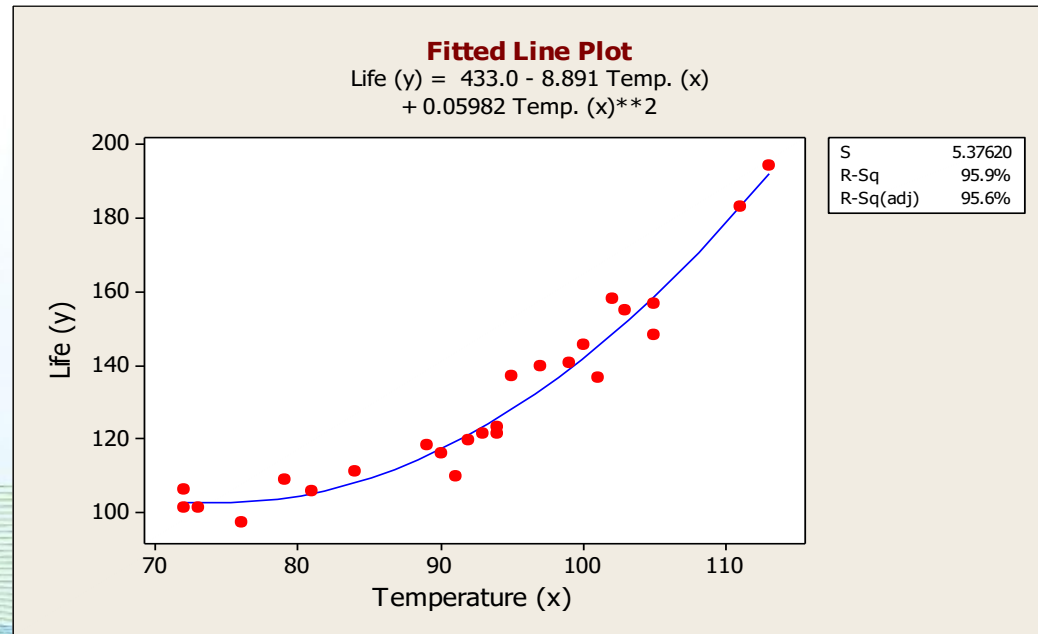
**Figure 6.3: A Multiple Regression Model**



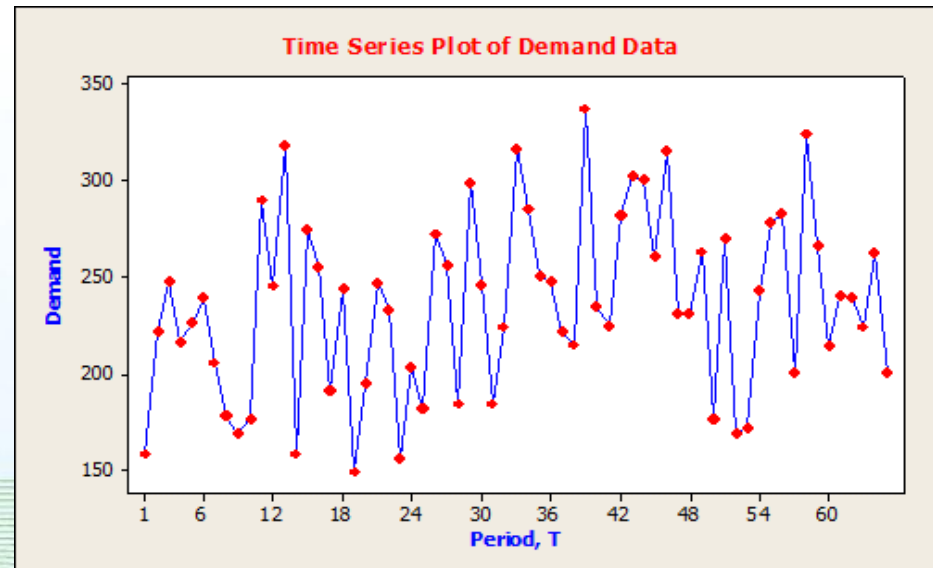
**Figure 6.4: Scatter Plot of Life (y) vs. Operating Temp. (x)**



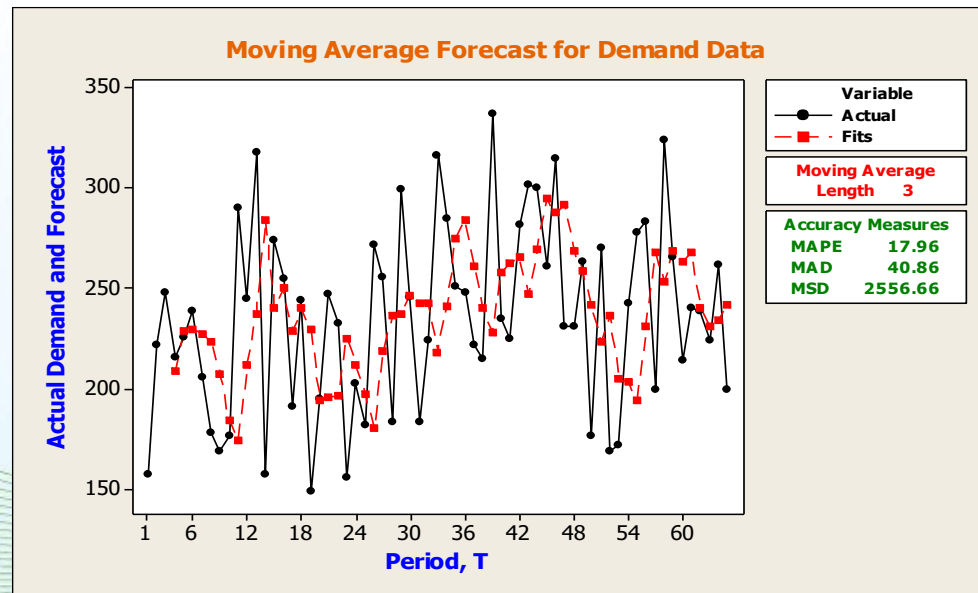
*Figure 6.5: A Second-order Regression Model*



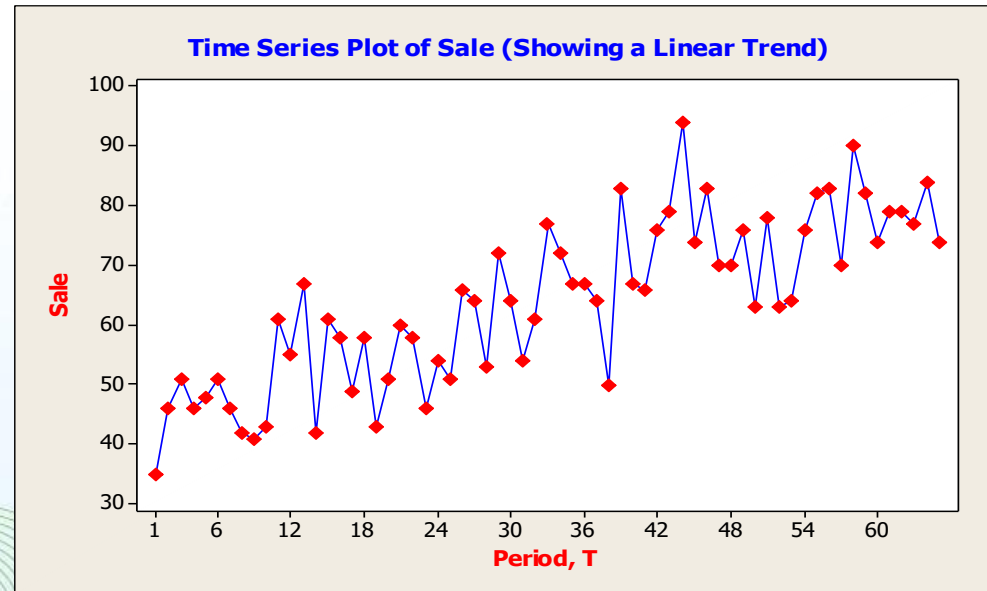
*Figure 6.6: Plot of Demand over Time*



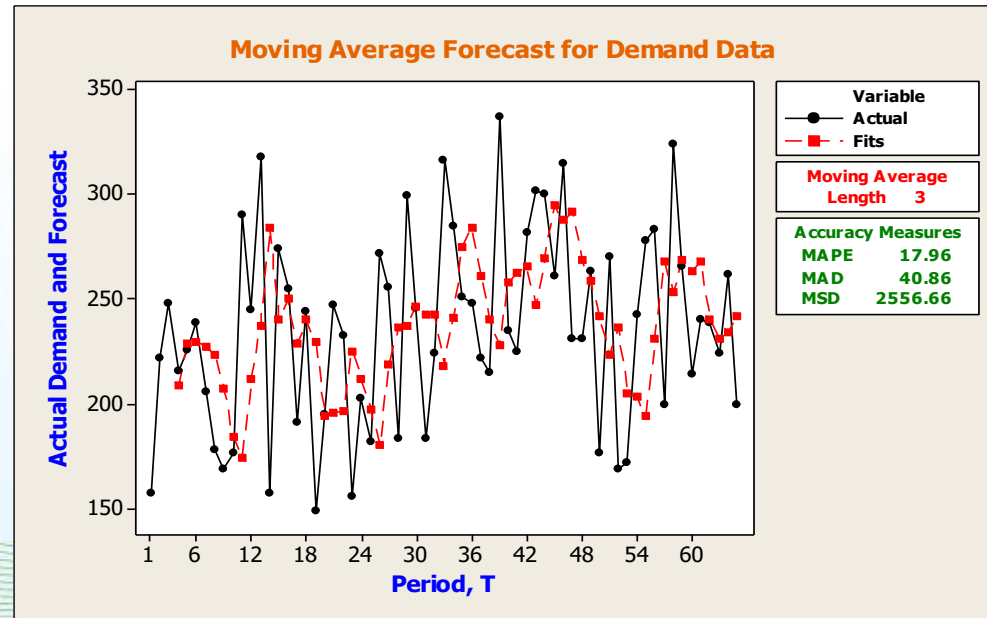
*Figure 6.7: Demand and Forecast*



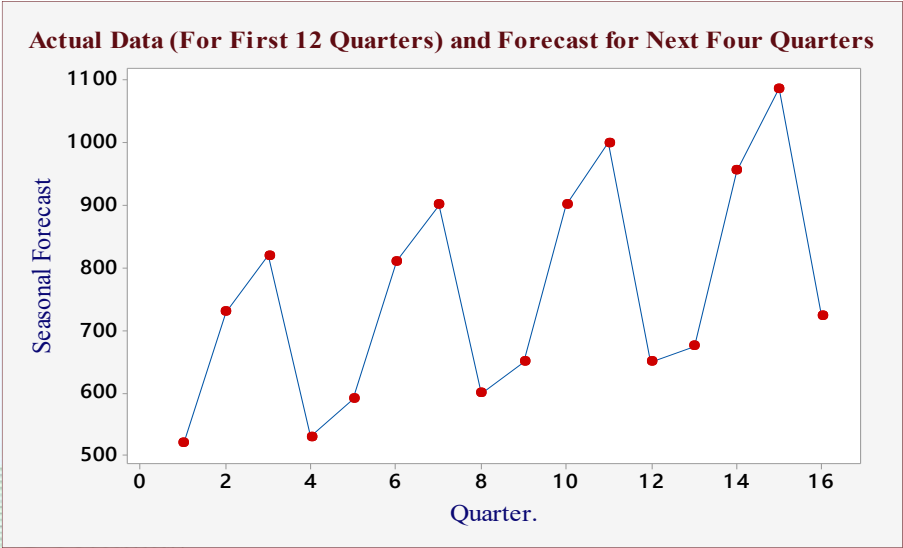
*Figure 6.8 (a) Sales over Time*



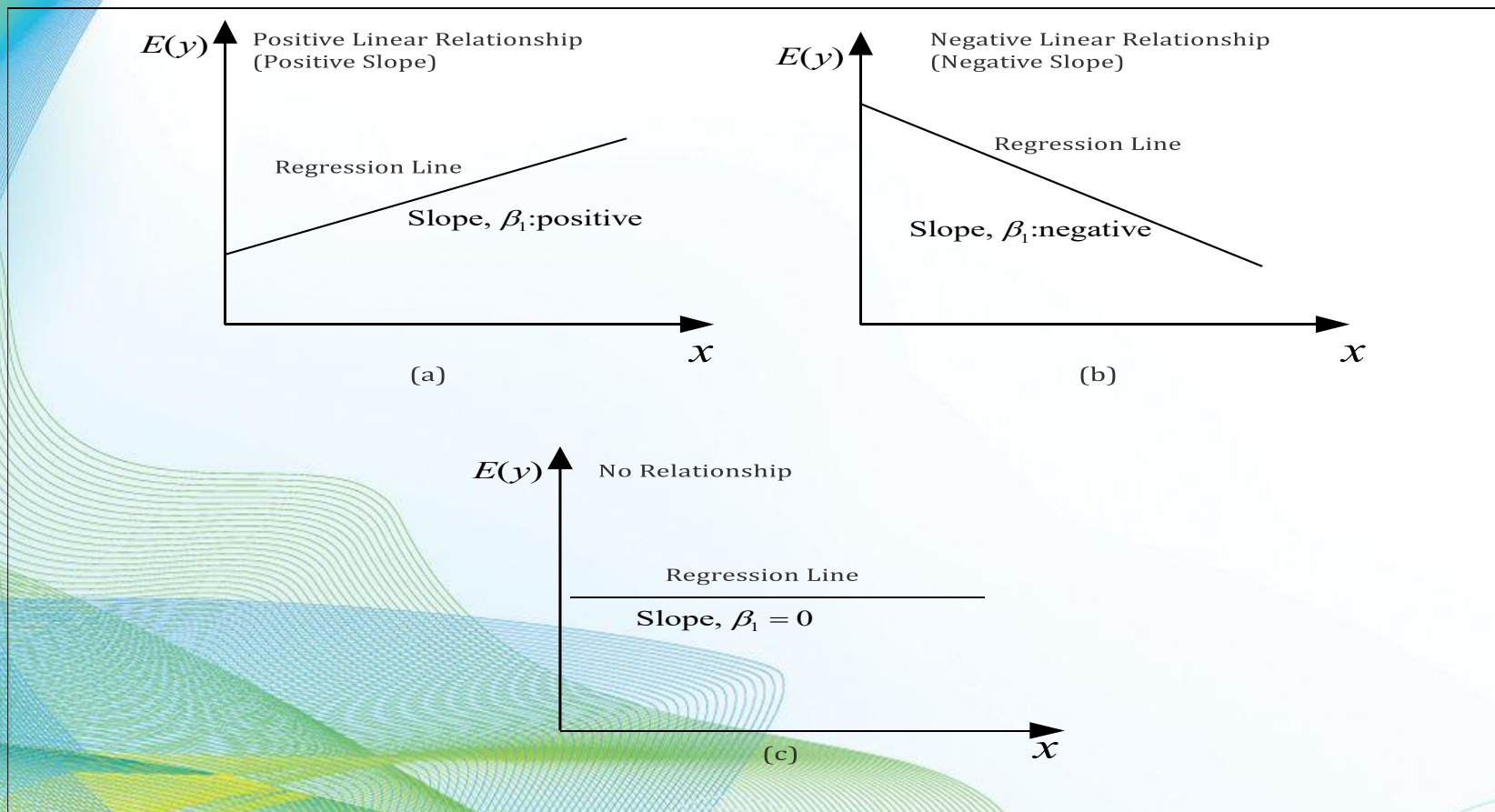
*Figure 6.8 (b): Sales and Forecast for the Data in Figure 6.8(a)*



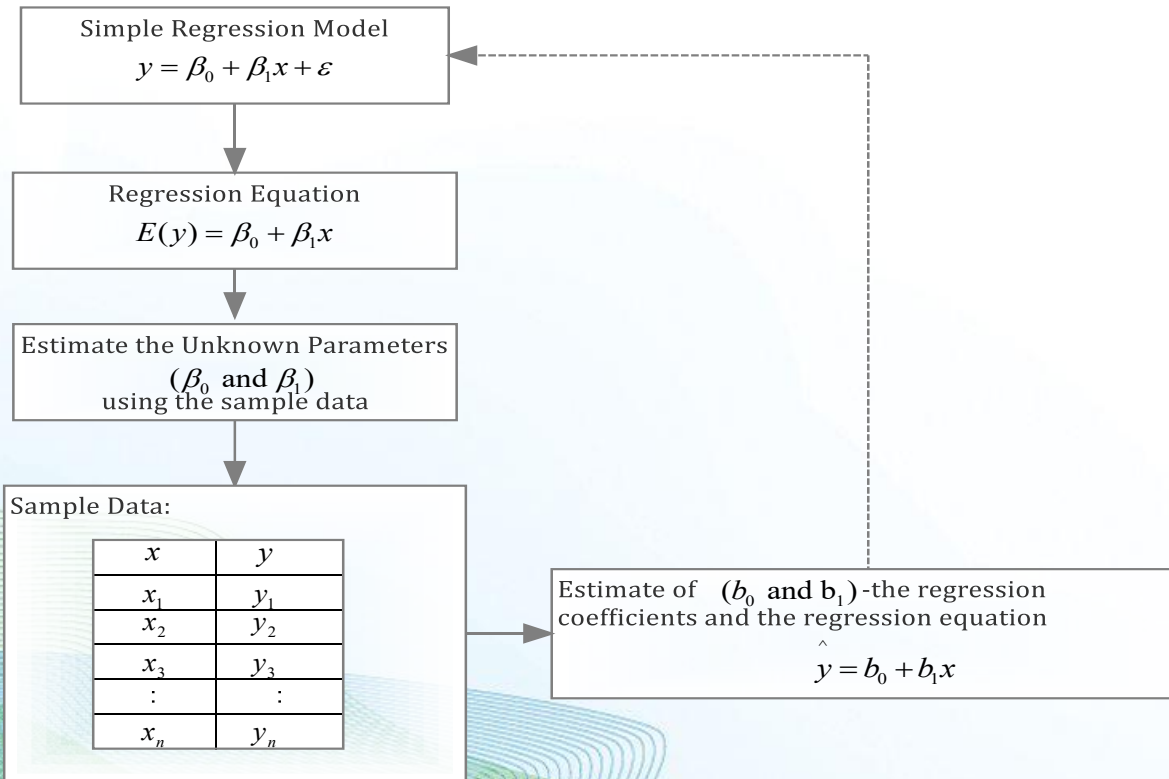
*Figure 6.9: A Seasonal Pattern*



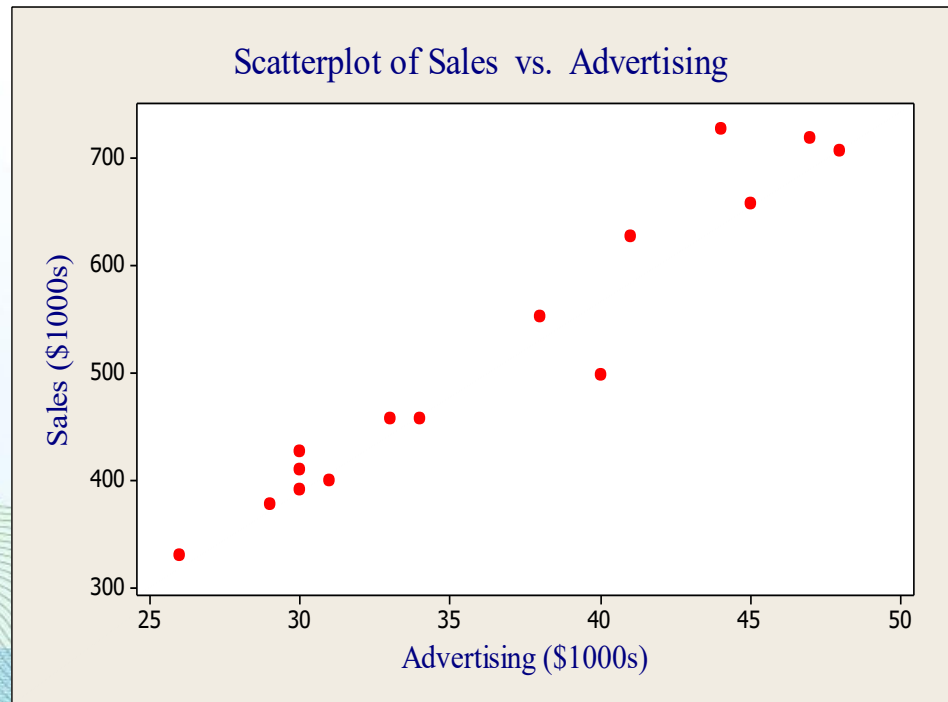
**Figure 7.1: Possible Linear Relationship between  $E(y)$  and  $x$  in Simple Linear Regression**



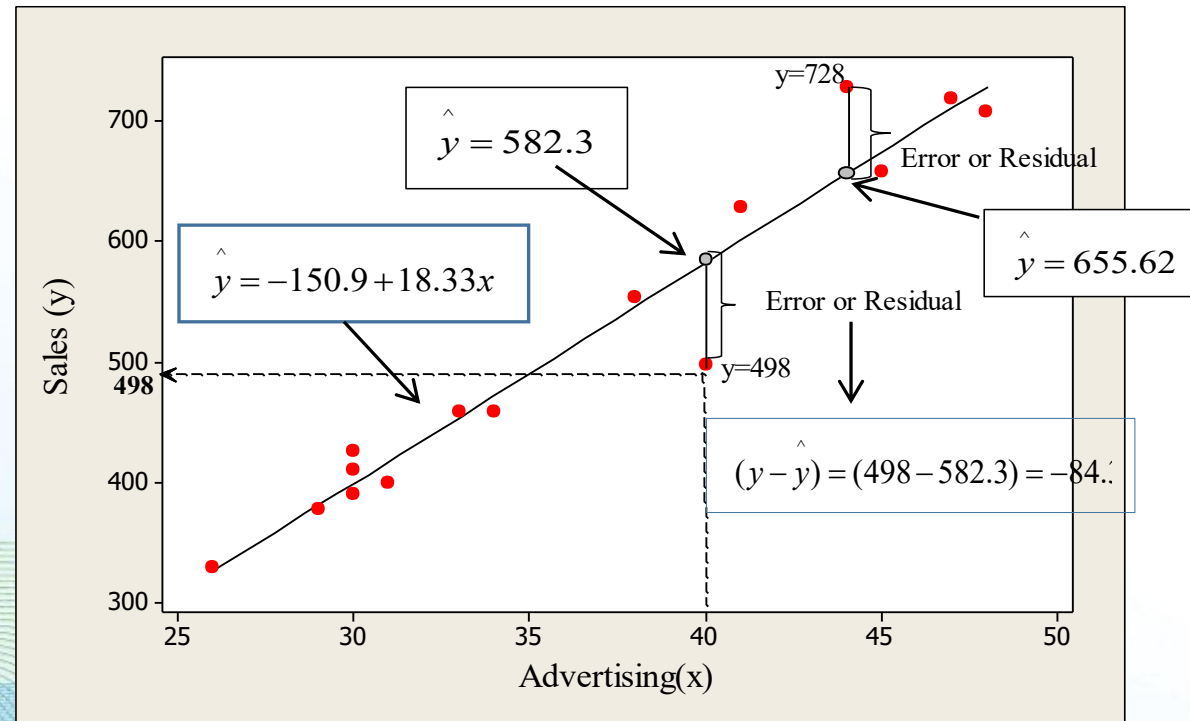
**Figure 7.2: Estimating the Regression Equation**



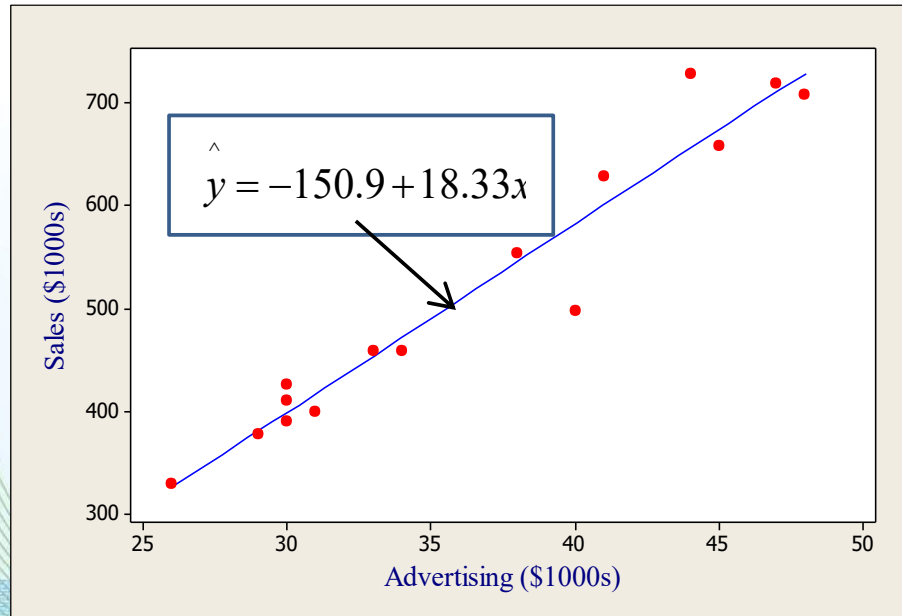
**Figure 7.3: Scatterplot of Sales and Advertisement Expenditures**



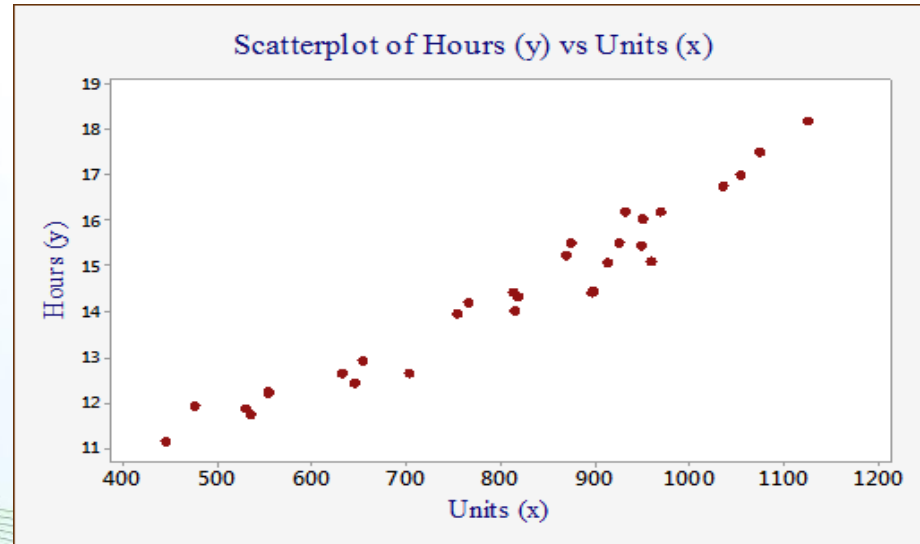
**Figure 7.4: Fitting the Regression Line to the Sales and Advertising Data of Table 7.1**



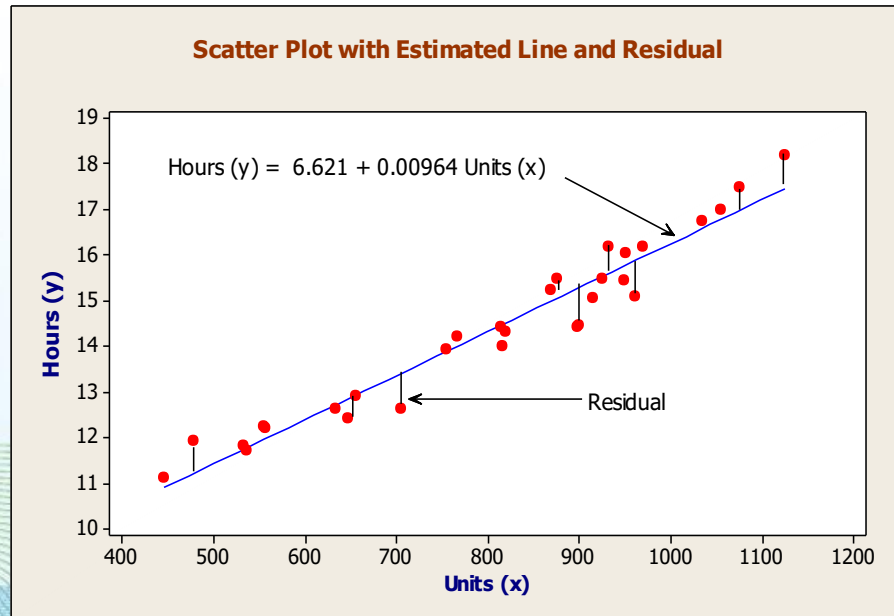
*Figure 7.5: Graph of the Estimated Regression Equation*



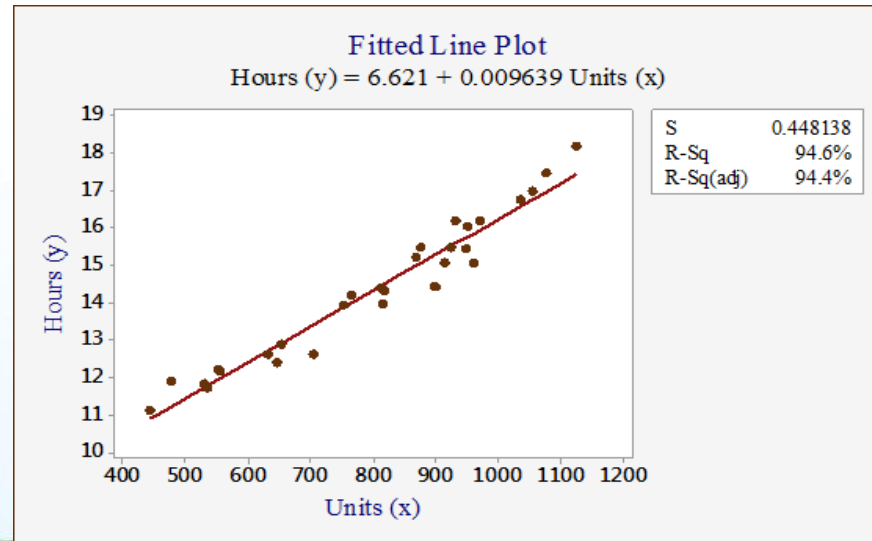
**Figure 7.6: Scatter Plot of Hours (y) and Units (x)**



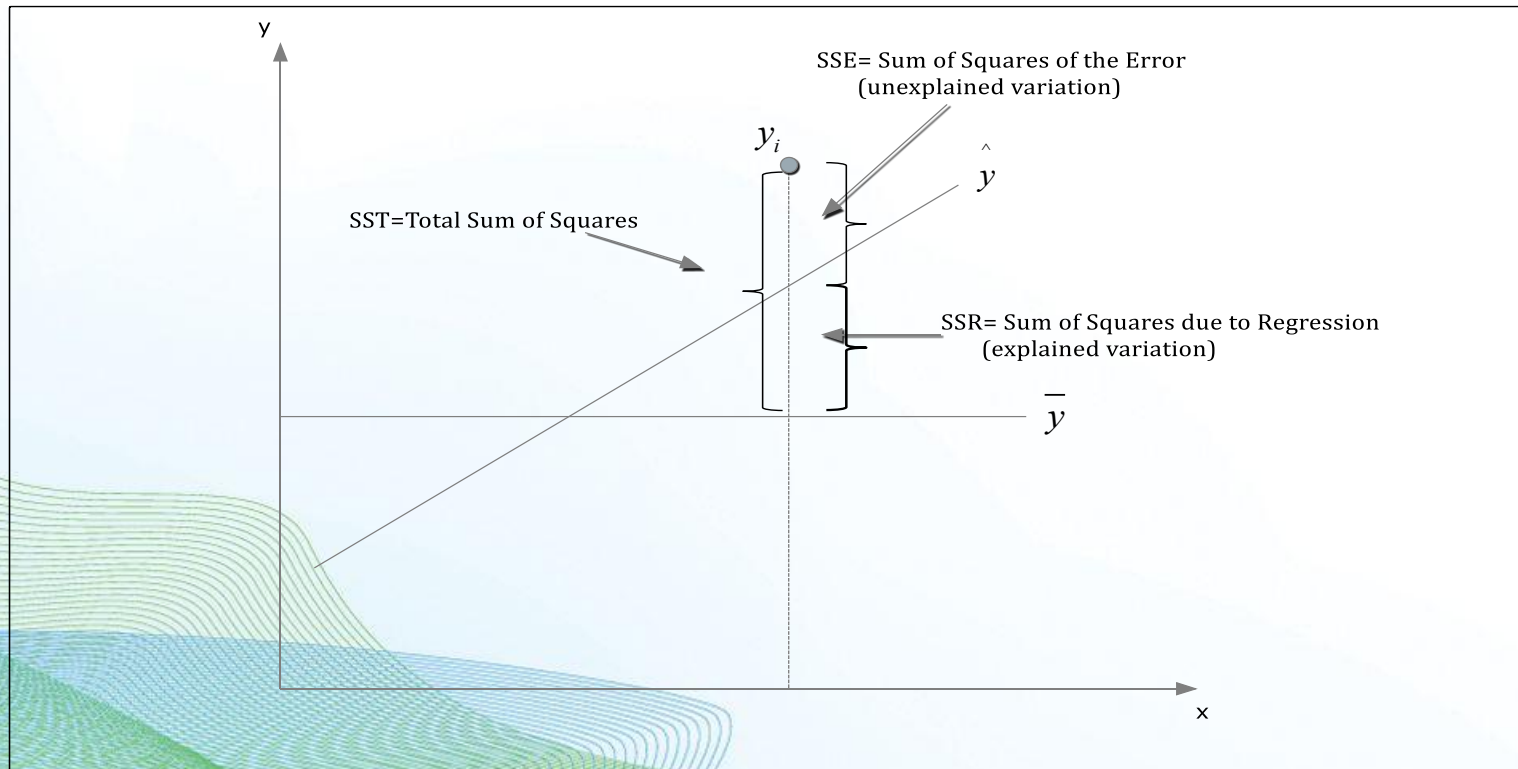
**Figure 7.7: The Least Squares Line and Residuals**

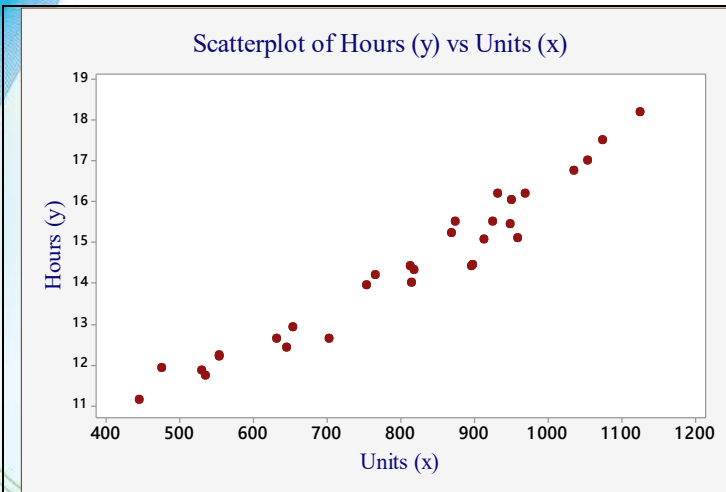


**Figure 7.8: Fitted Line Regression Plot**

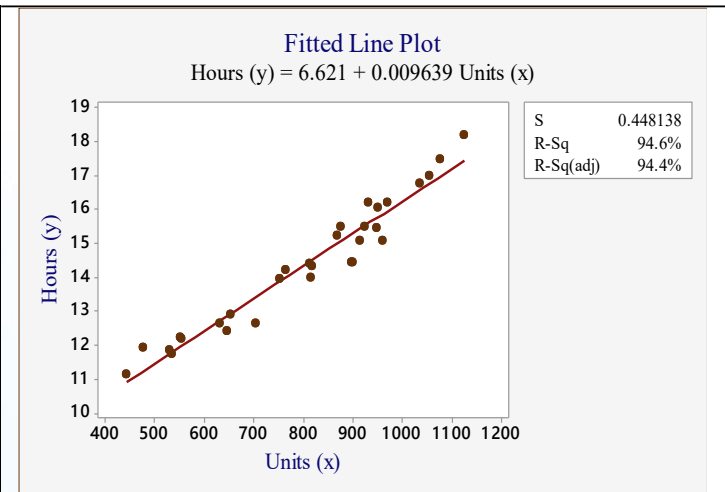


**Figure 7.9:  $SST = SSR + SSE$**



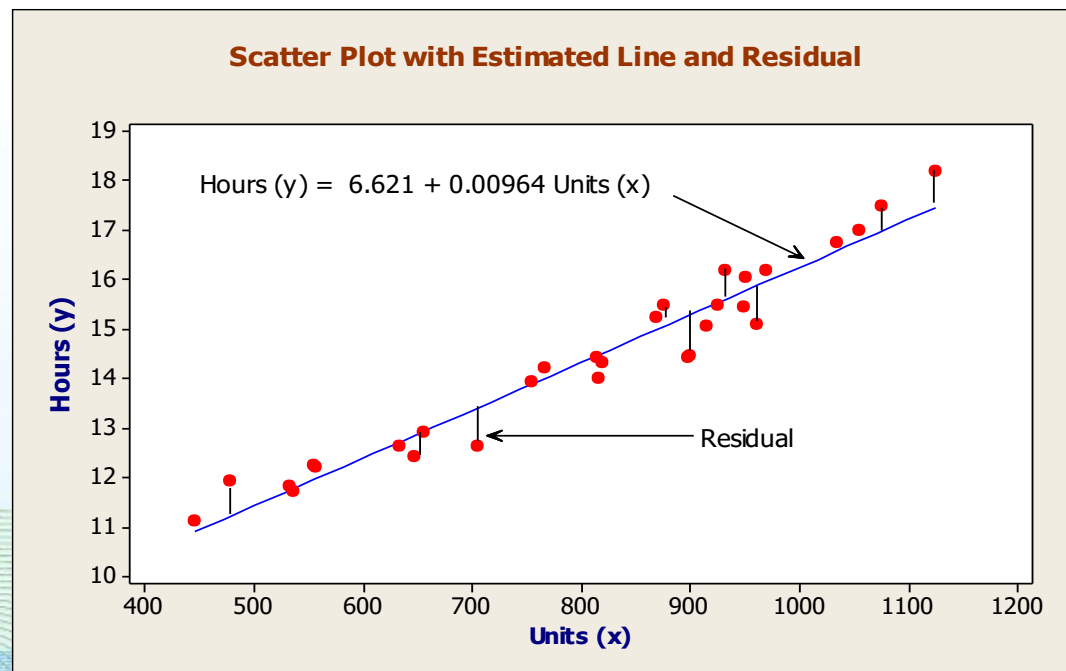


**Figure 7.10: Scatterplot of Hours (y) and Units (x)**

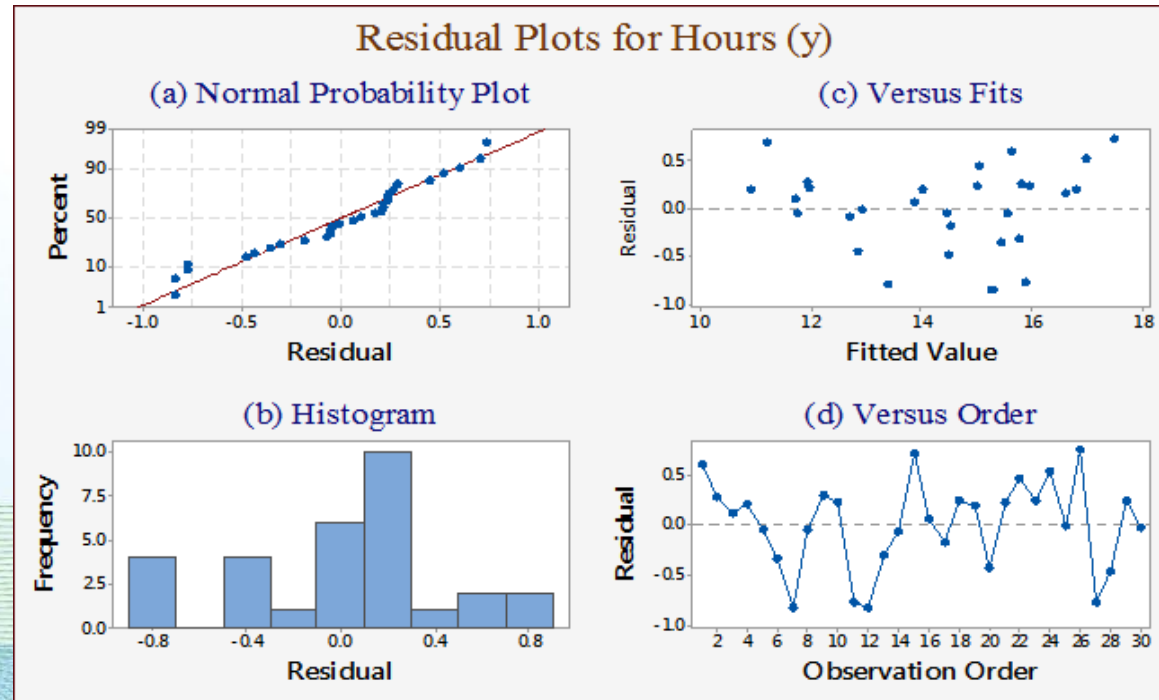


**Figure 7.11: Fitted Line and Regression Equation**

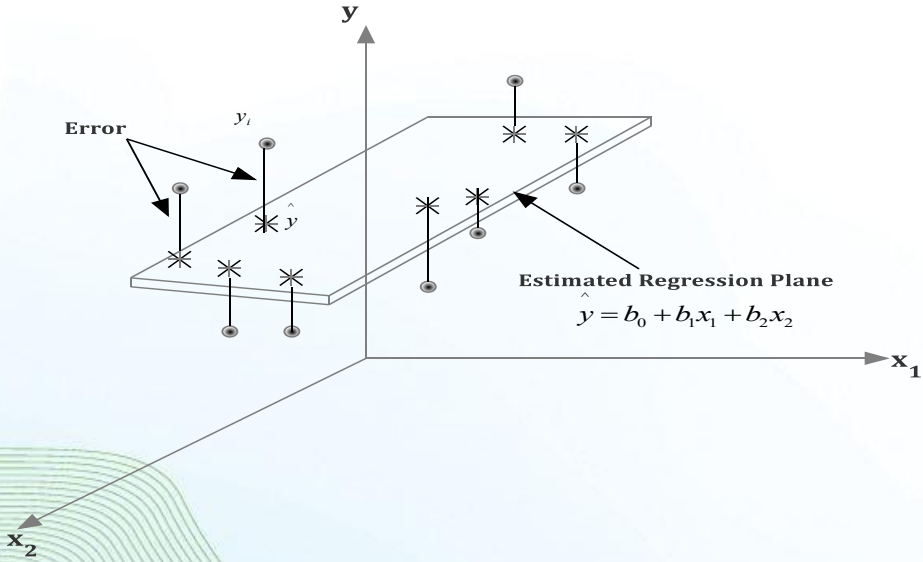
*Figure 7.12: The Least Squares Line and Residuals*



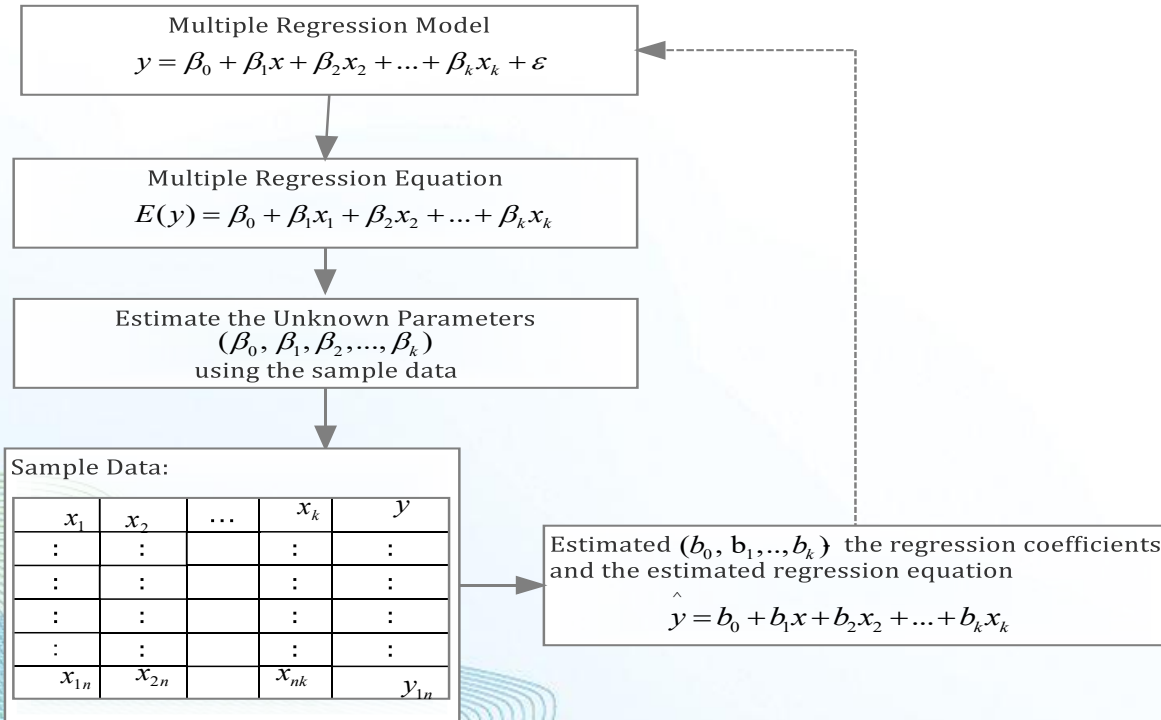
*Figure 7.13: Plots for Residual Analysis*



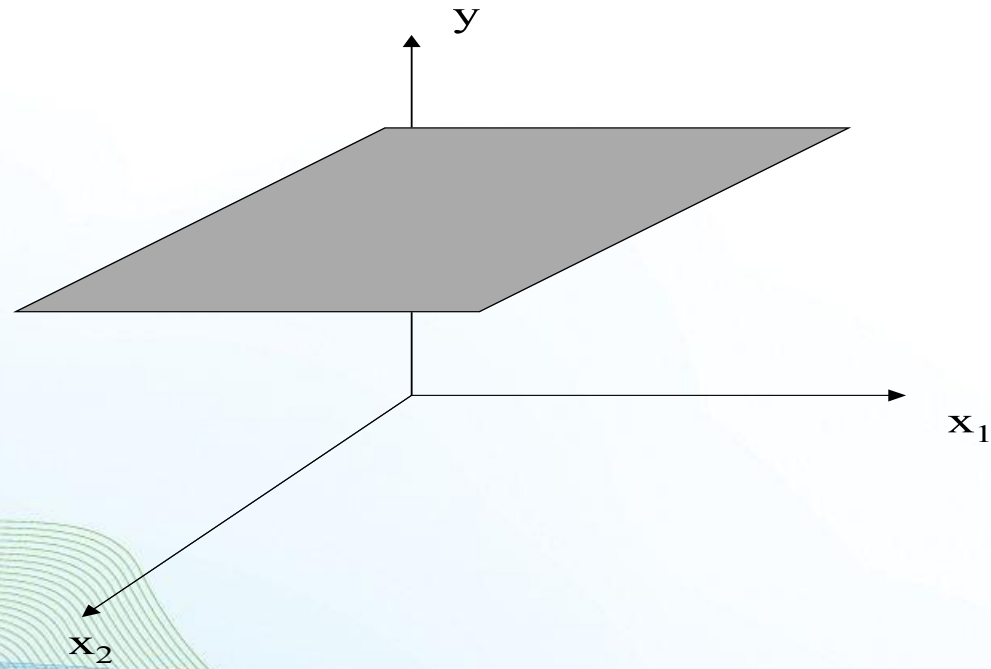
*Figure 7.14: Scatter Plot and Regression Plane with Two Independent Variables*



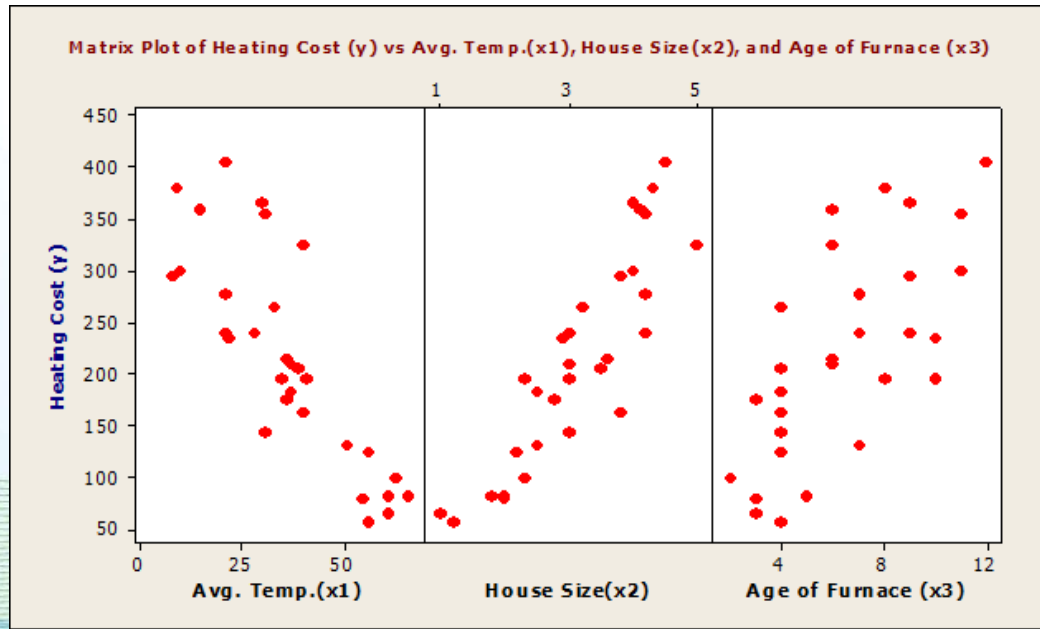
**Figure 7.15: Process of Estimating the Multiple Regression Equation**



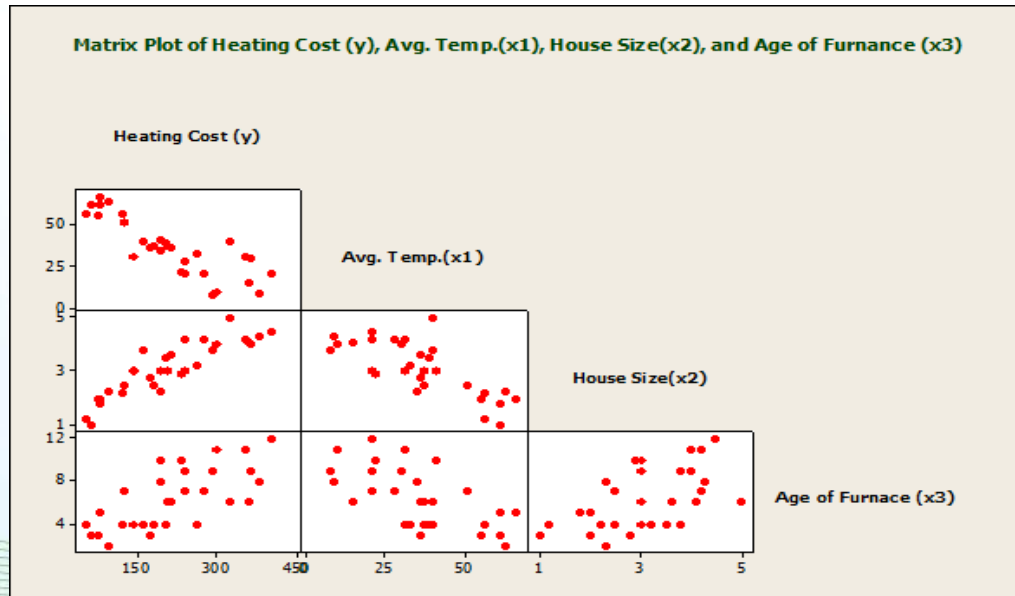
*Figure 7.16: A Multiple Regression Model with Two Quantitative Variables*



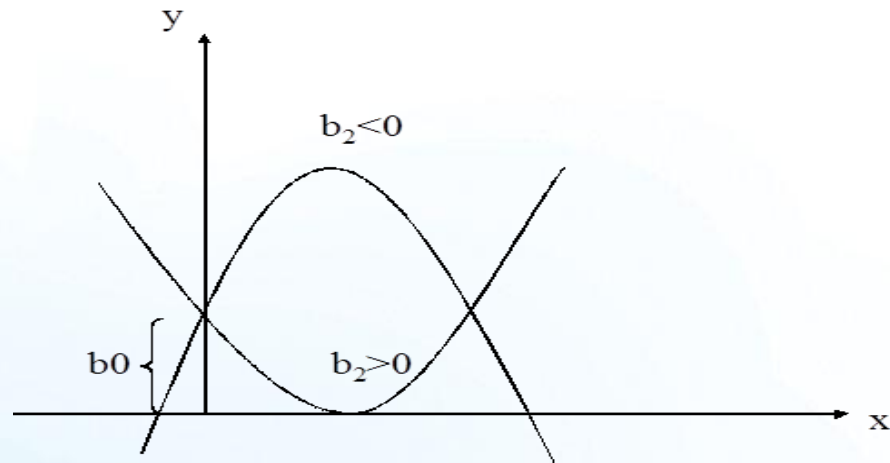
*Figure 7.17: Matrix Plot of Each versus Each*



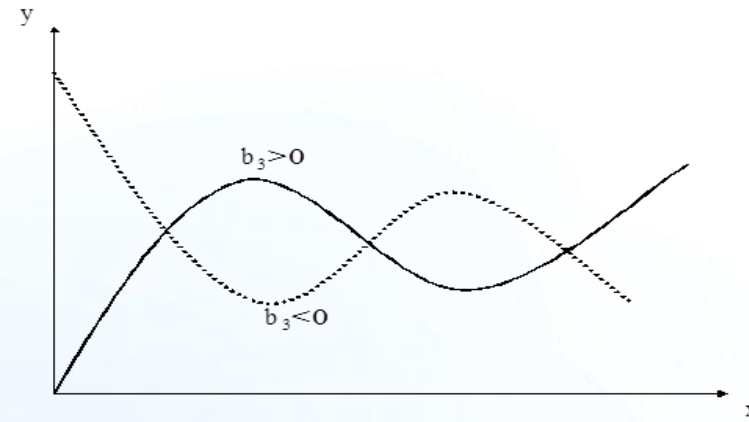
**Figure 7.18: Matrix Plot**



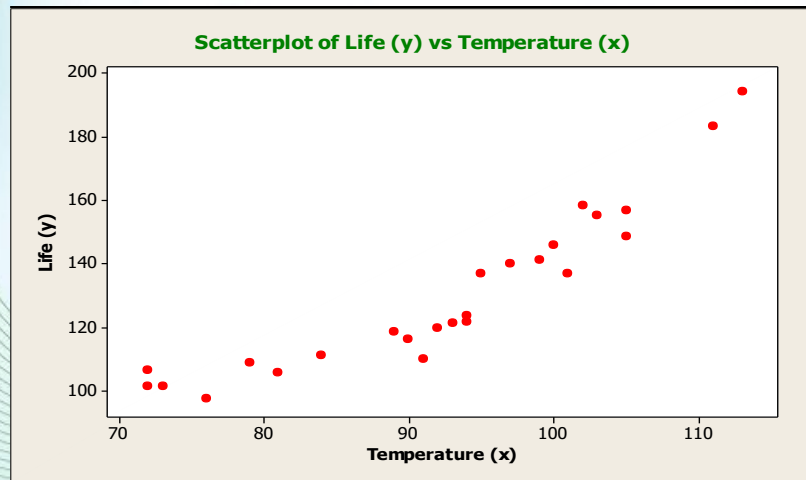
***Figure 7.19: The Second Order Model***



***Figure 7.20: The Third-order Model***

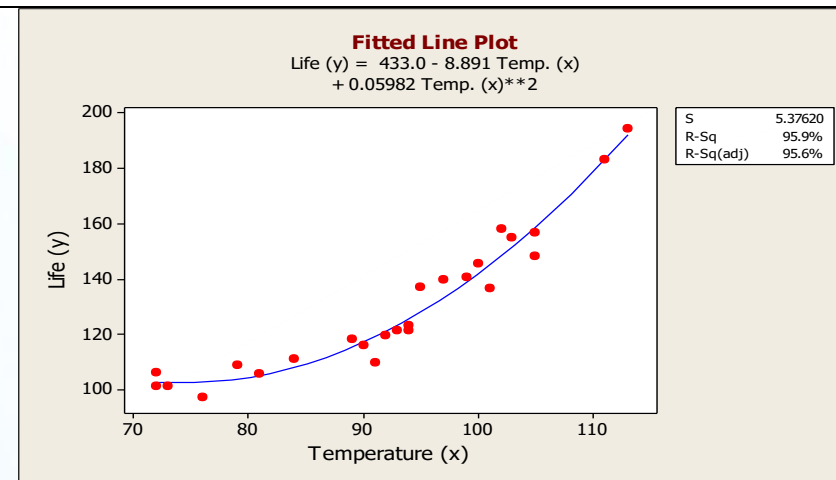


[ Figure 7.21 here]



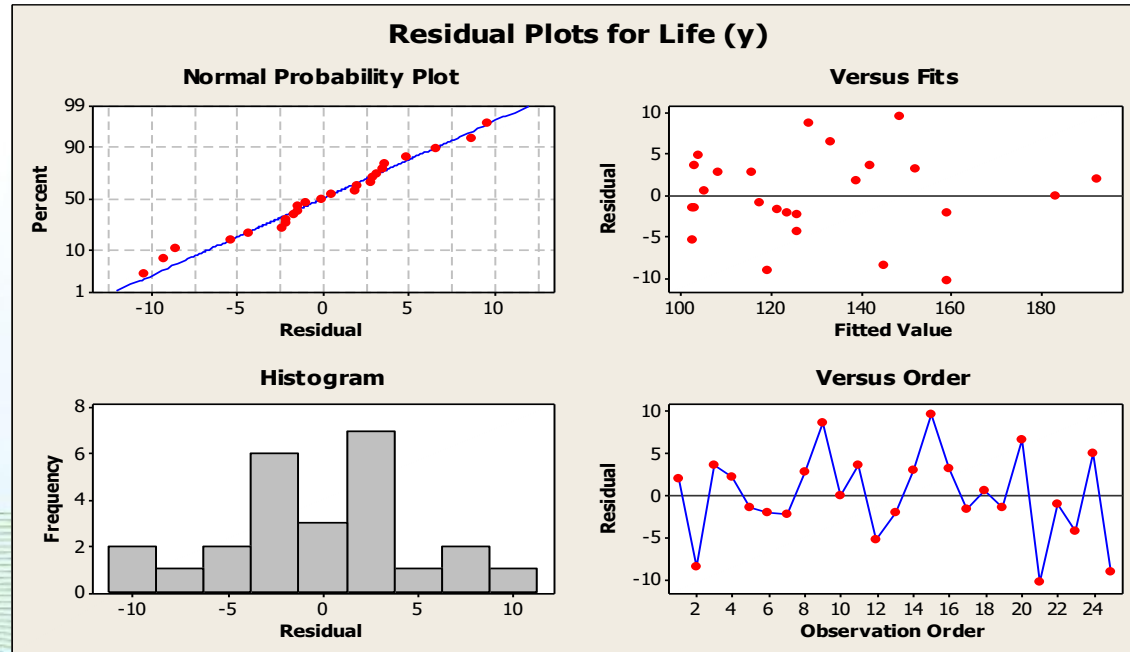
*Figure 7.21: Scatter Plot of Life (y) vs. Operating Temp. (x)*

[ Figure 7.22here]

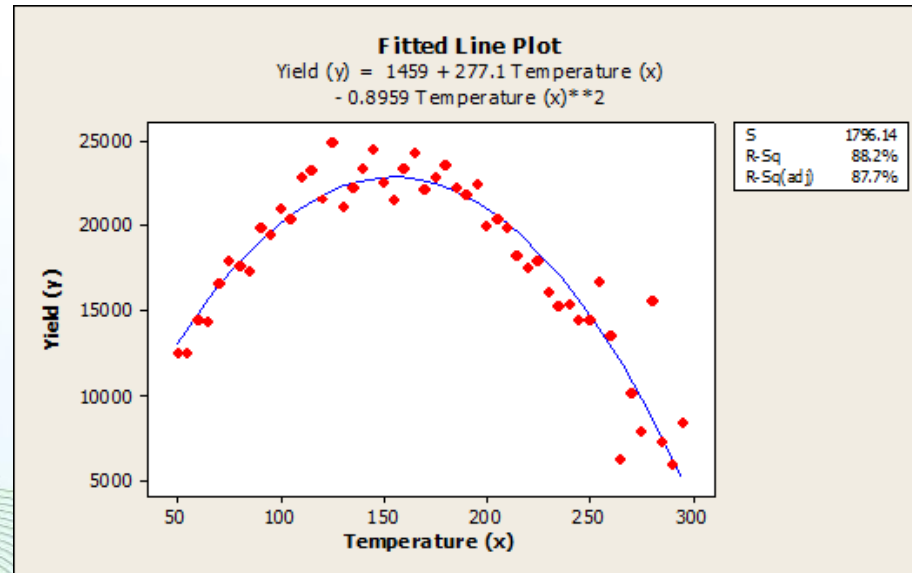


*Figure 7.22: Regression Plot with Equation*

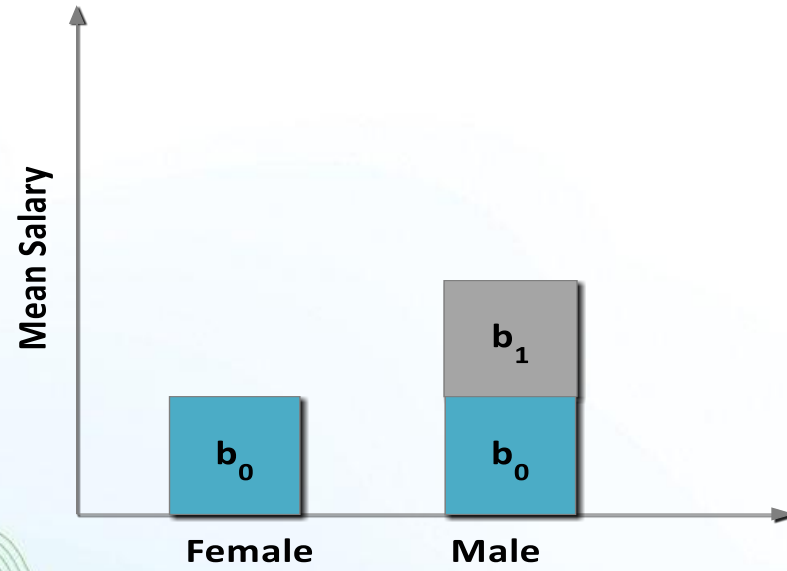
*Figure 7.23: Residual Plots for the Quadratic Model Example*



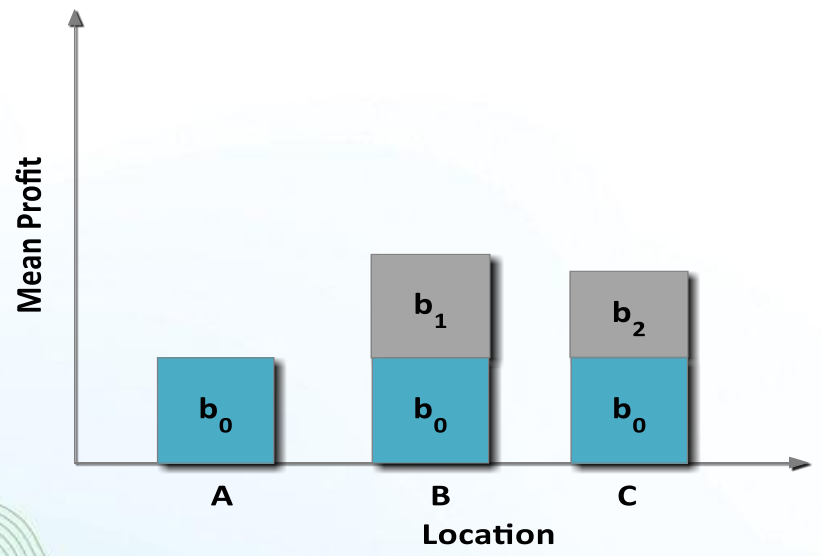
**Figure 7.24: Fitted Line Plot showing the Yield of a Chemical Process**



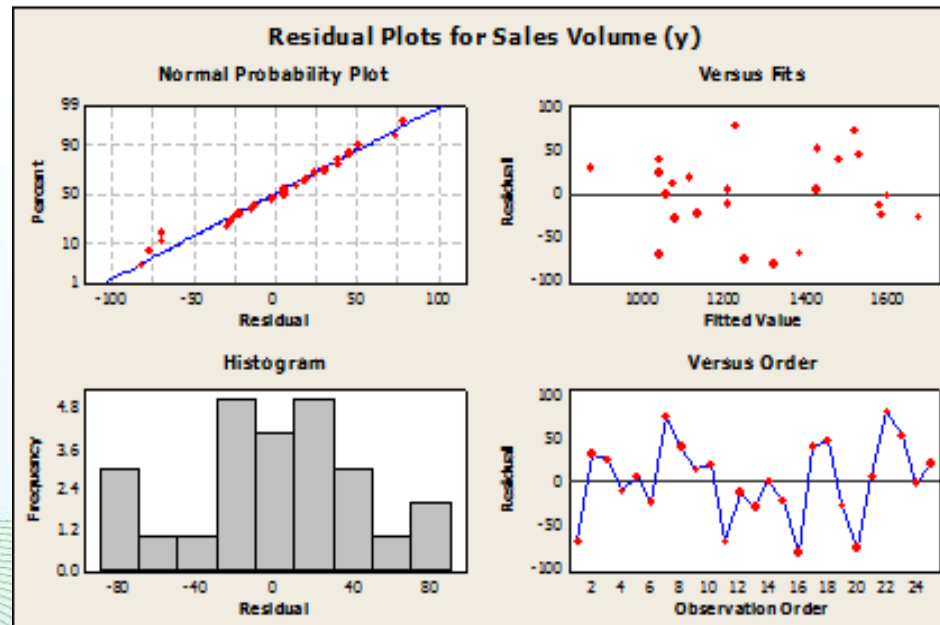
*Figure 7.25: Mean Salary of Female and Male Employees*

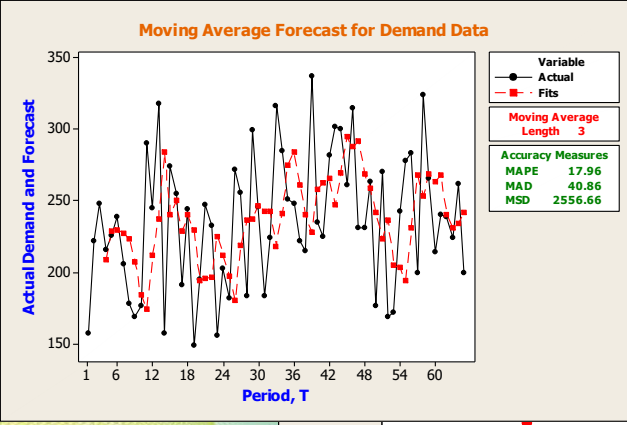


*Figure 7.26: Bar Chart Showing the Mean Profit for Three Locations A, B, C*



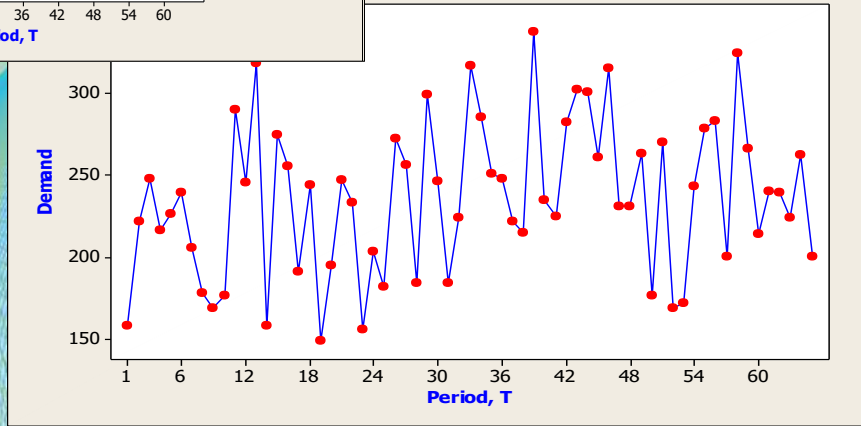
*Figure 7.27: Residual Plots for the Dummy Variable Example*





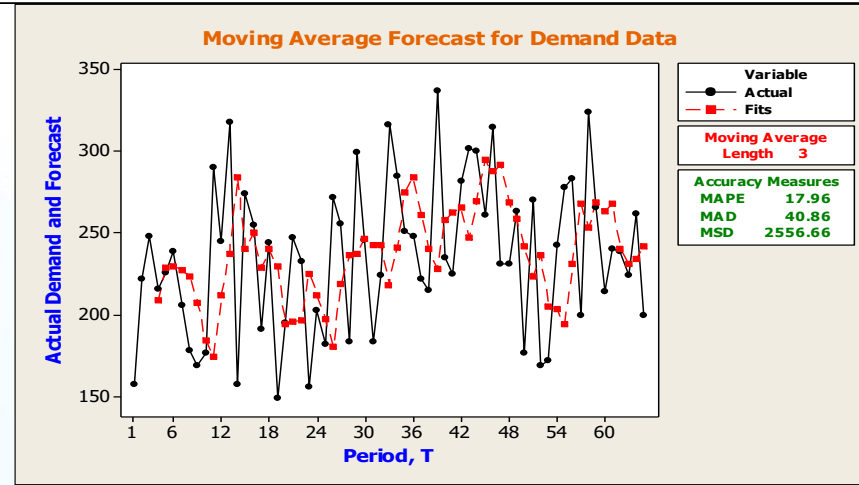
8.1 here]

es Plot of Demand Data



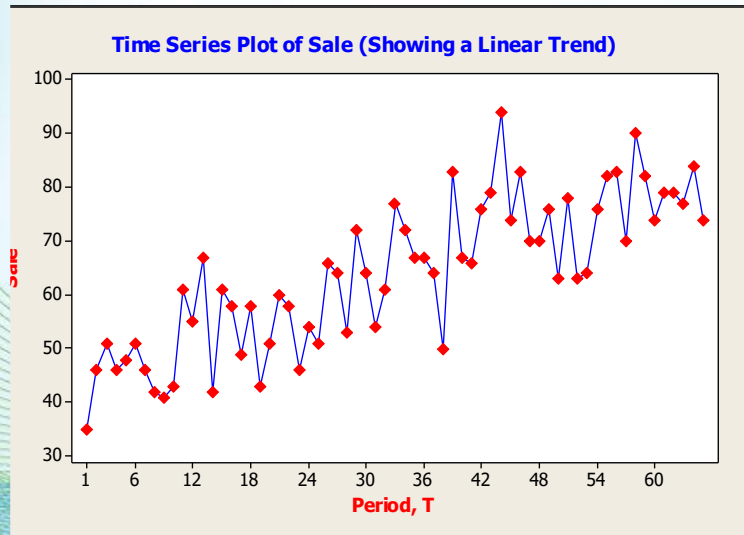
*Figure 8.1: A Constant (stable process)*

[ Figure 8.2 here]



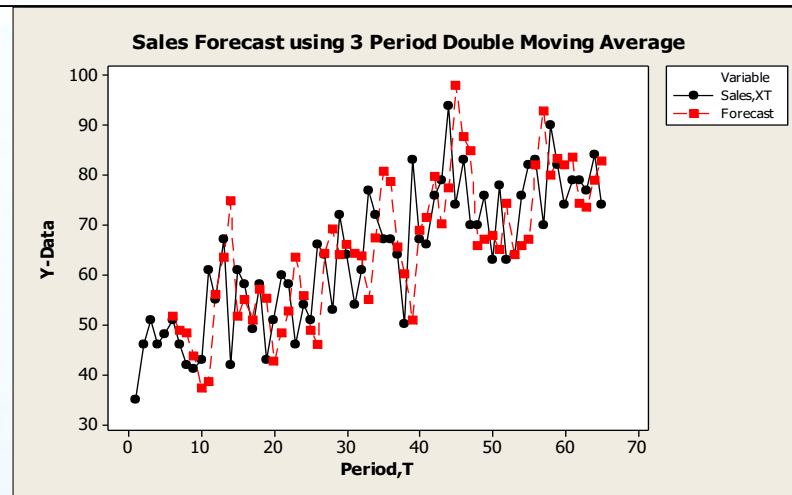
*Figure 8.2: Forecast for the Demand Data in Figure 8.1 (forecasts are dotted lines)*

[ Figure 8.3 here]



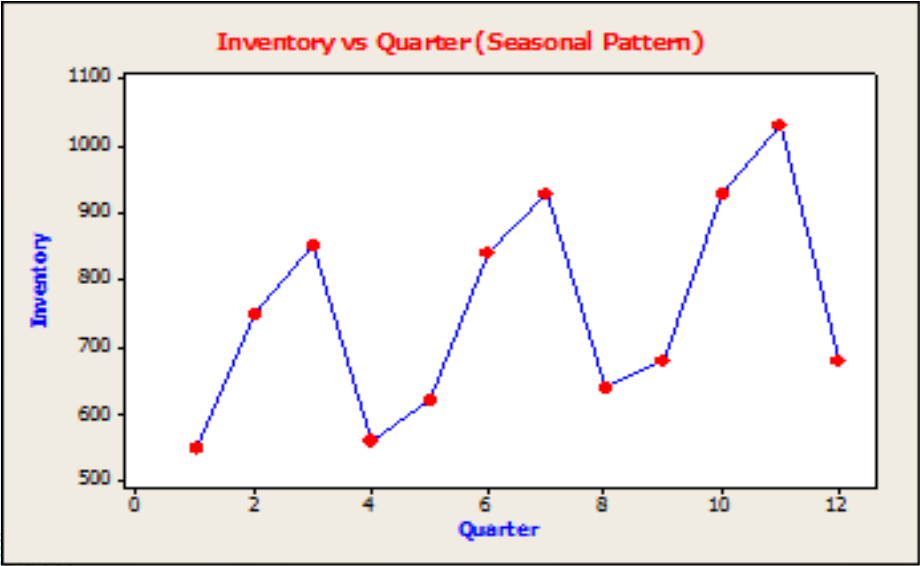
*Figure 8.3: A Linear Trend Process*

[ Figure 8.4 here]

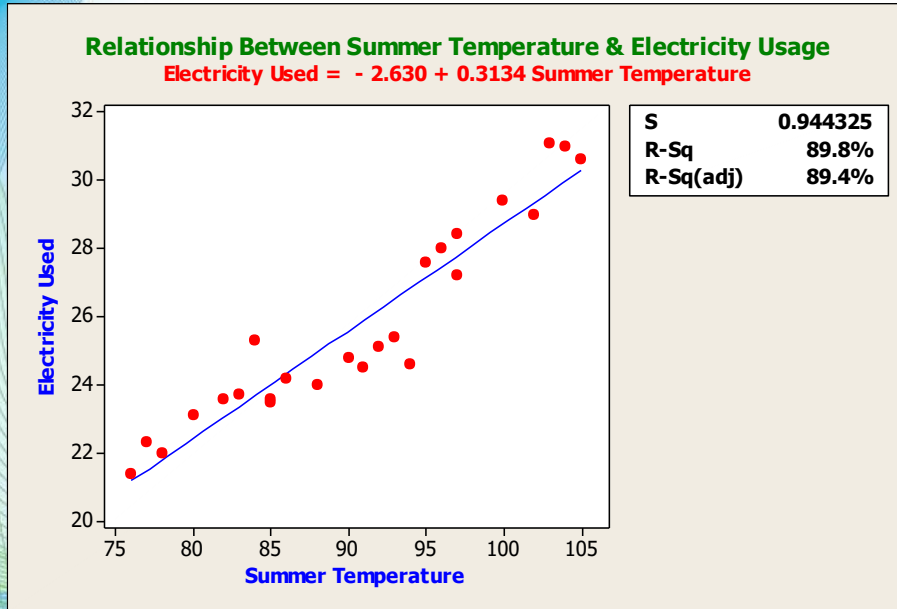


*Figure 8.4: Forecast for the Sales Data in Figure 8.3 using Double Moving Average*

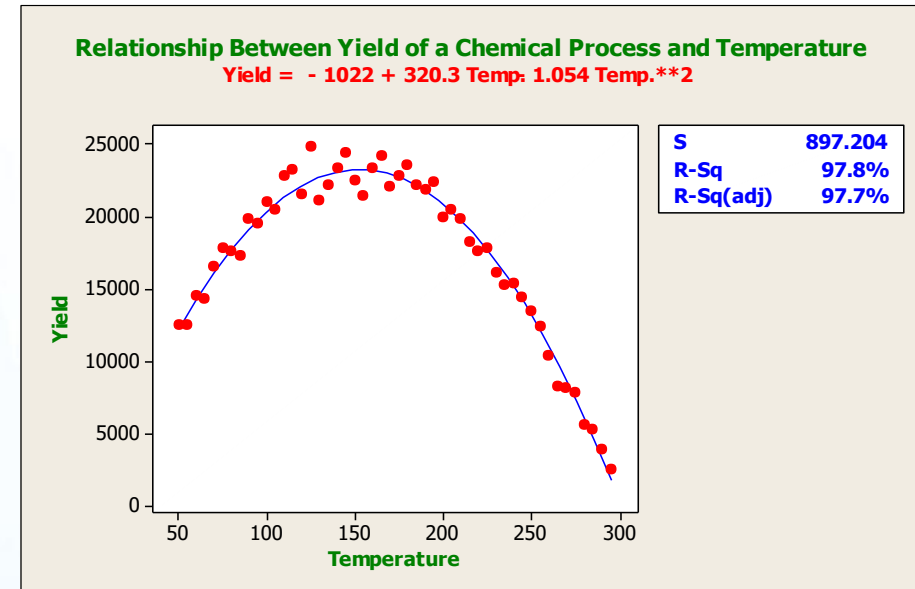
*Figure 8.5: Data Showing Seasonal Pattern*



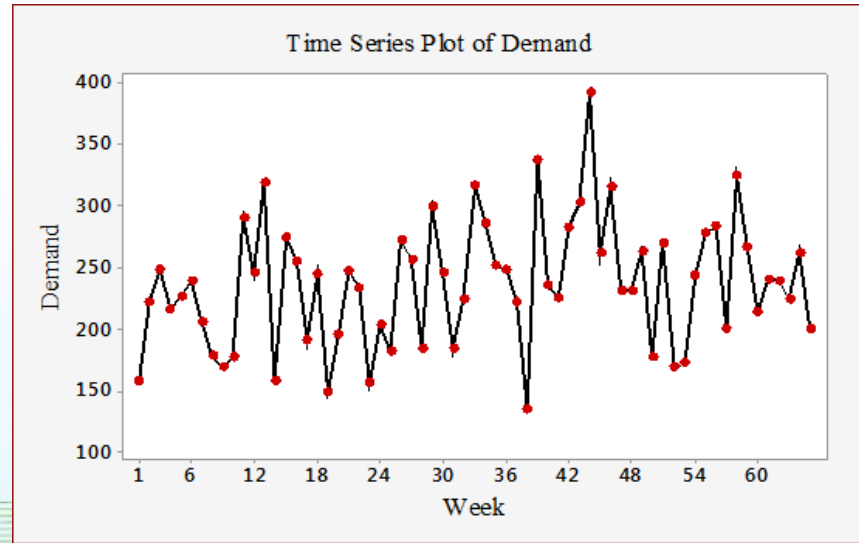
**Figure 8.6: Linear Trend Model**



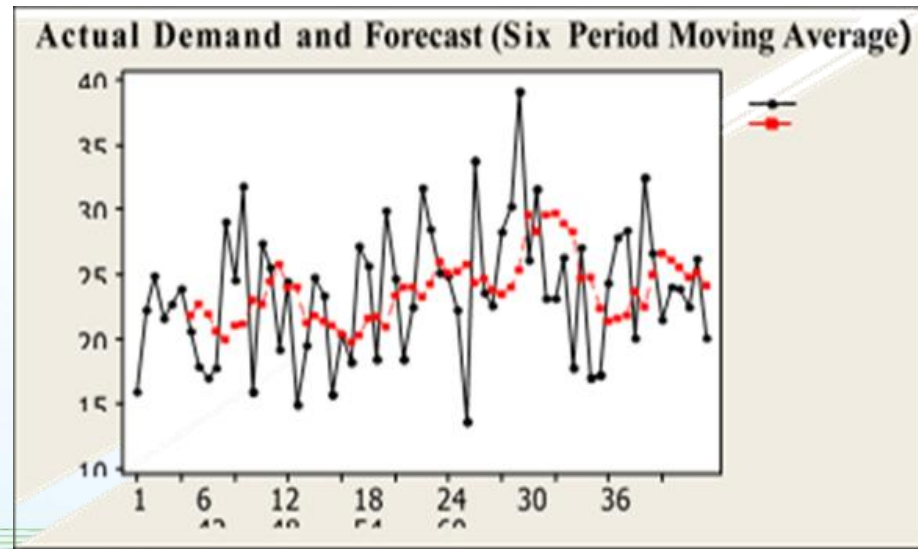
**Figure 8.7: Nonlinear Relationship (Quadratic Model)**



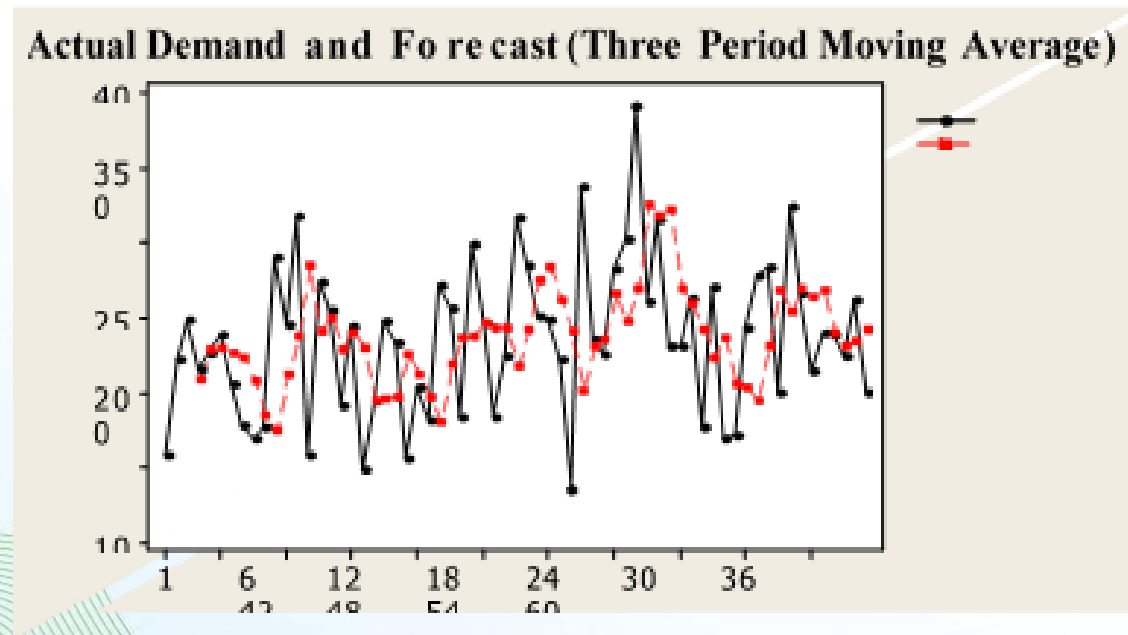
***Figure: 8.8: Time Series Plot of Demand Data***



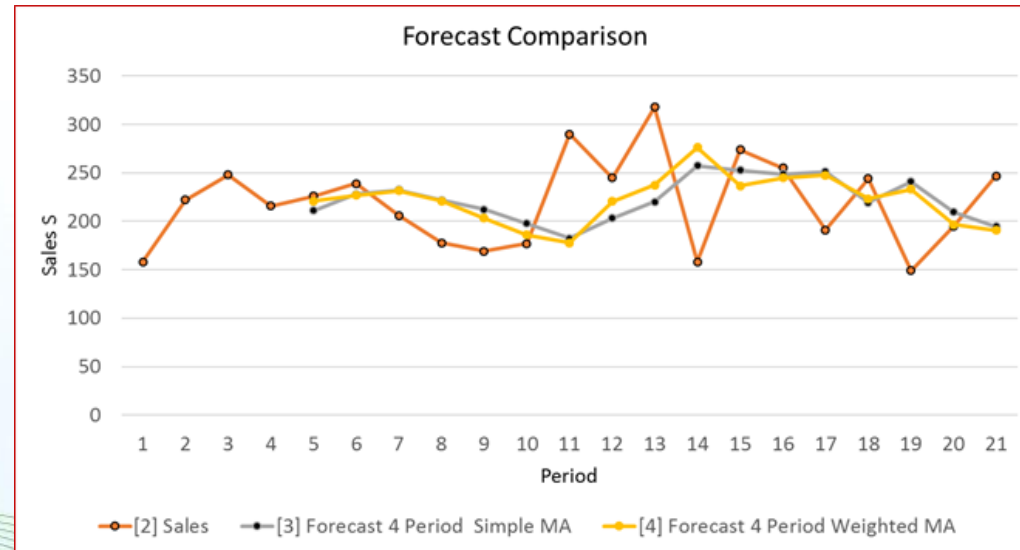
**Figure 8.9: Plot of Actual Data and Six Period Moving Average Forecast**



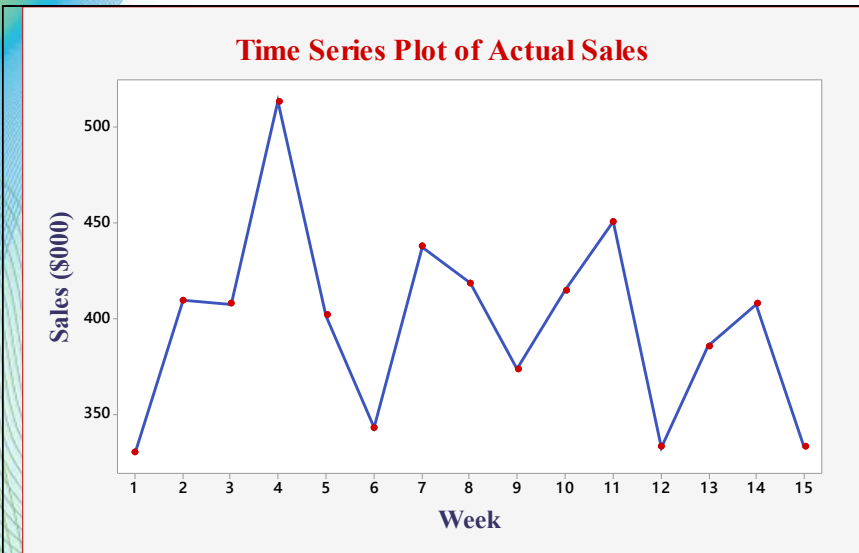
**Figure 8.10: Plot of Actual Data and Three Period Moving Average Forecast**



*Figure 8.11: 4-period simple moving average and 4-period weighted moving average forecasts*

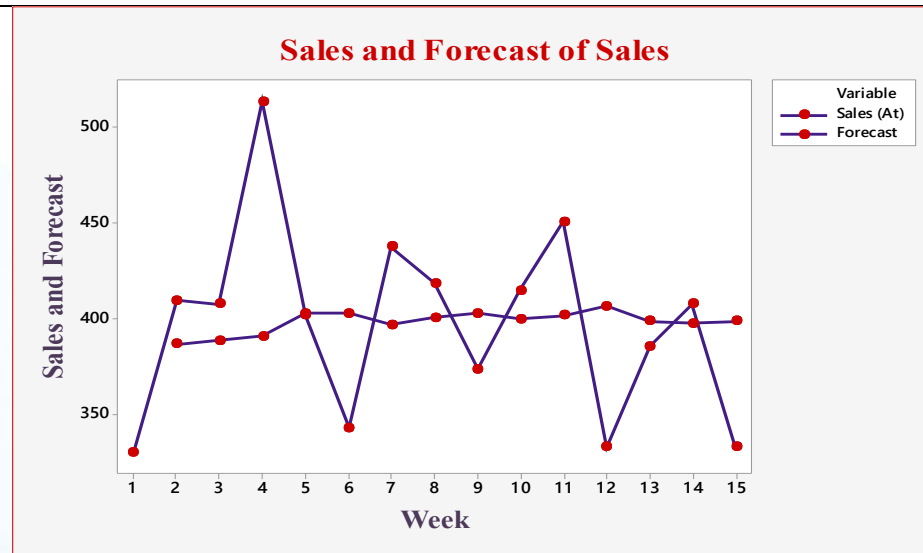


*Figure 8.12: Plot of Actual Sales*



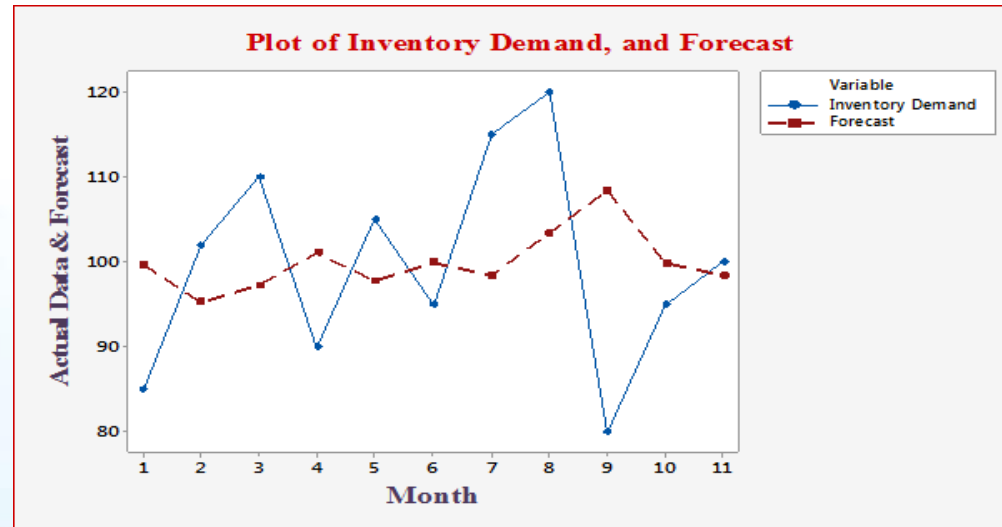
*Figure 8.12: Plot of Actual Sales*

*Figure 8.13: Actual Sales and Forecast*

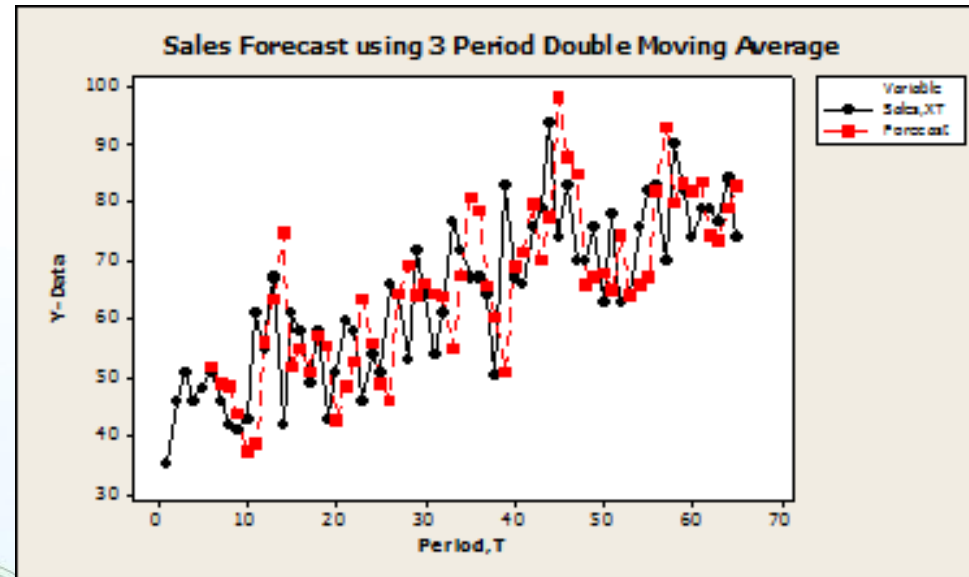


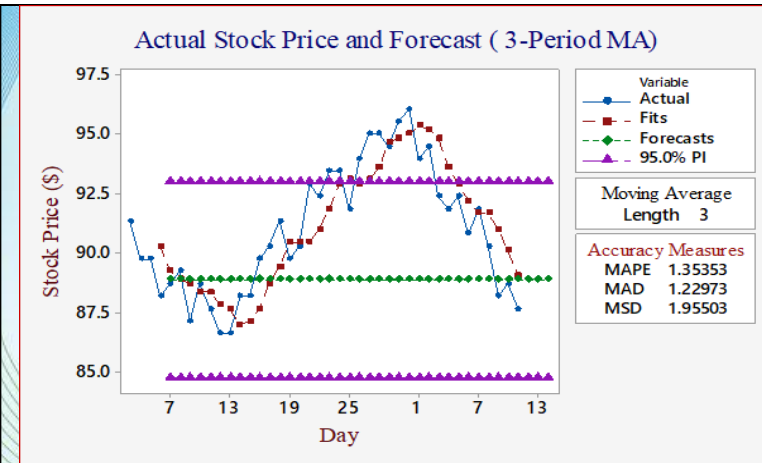
*Figure 8.13: Actual Sales and Forecast*

**Figure 8.14: Inventory demand data and the forecast**

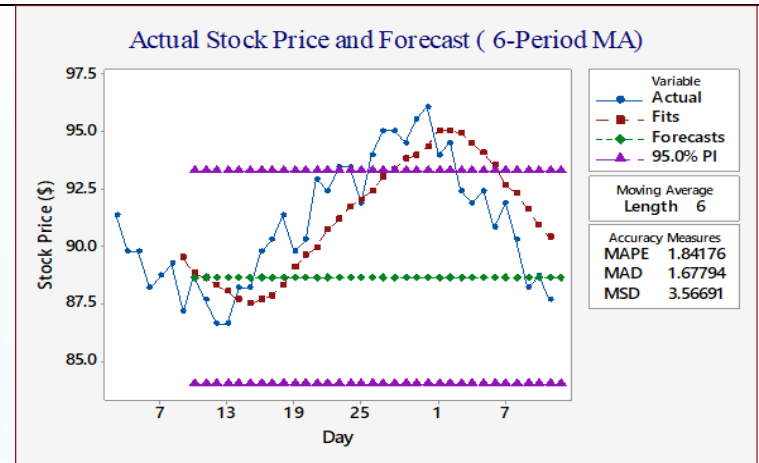


**Figure 8.15: Sales and Forecast using Double Moving Average**

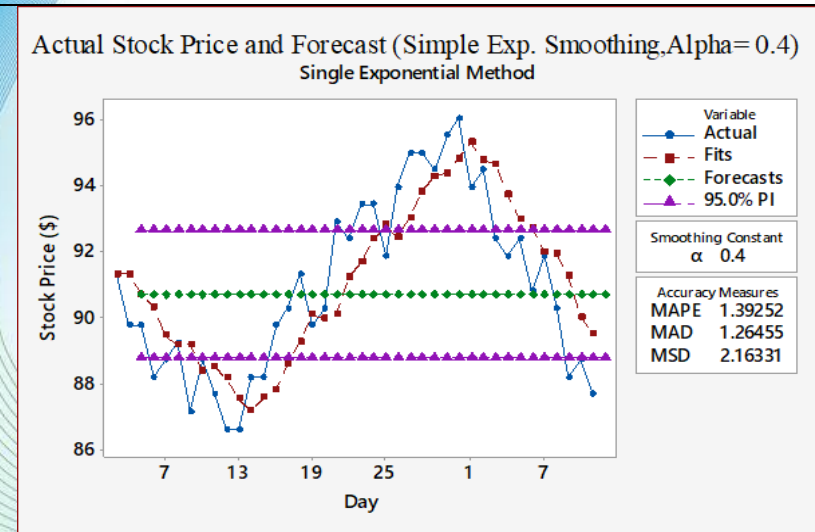




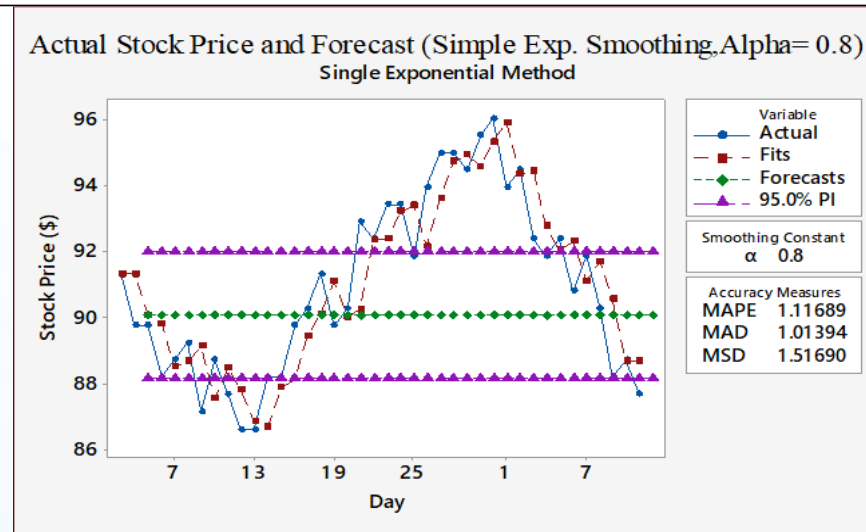
**Figure 8.16: 3-Period Moving Average Forecast of Stock Price**



**Figure 8.17: 6-Period Moving Average Forecast of Stock Price**

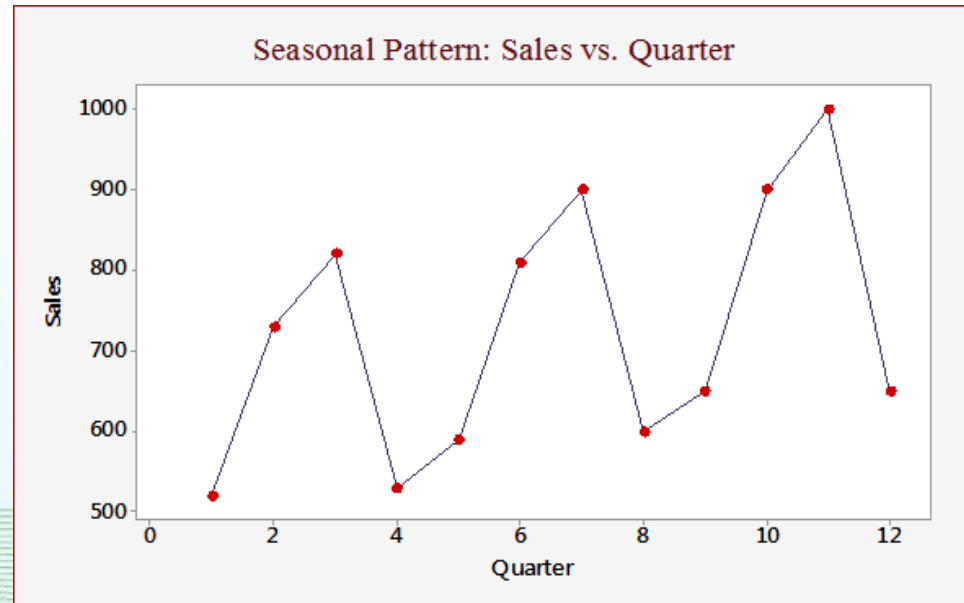


**Figure 8.18: Exponential Smoothing Forecast of Stock Price ( $\alpha = 0.4$ )**

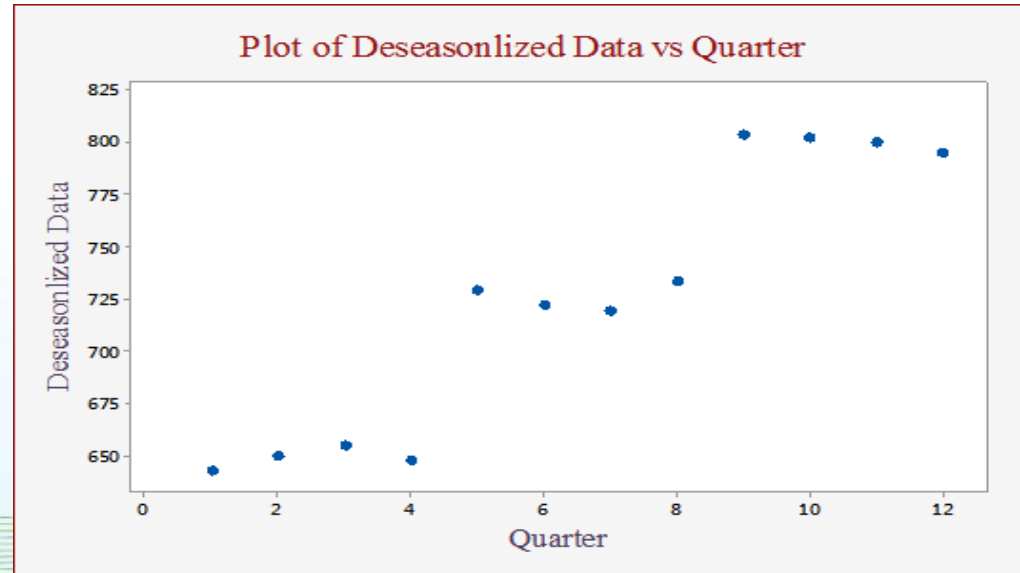


**Figure 8.19: Exponential Smoothing Forecast of Stock Price ( $\alpha = 0.8$ )**

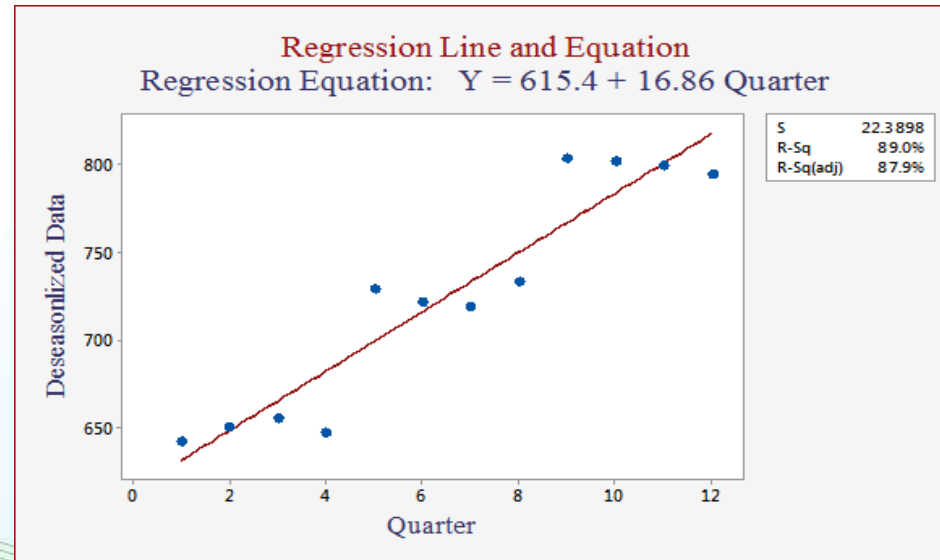
*Figure 8.20: Historical Data of Quarterly Sales*



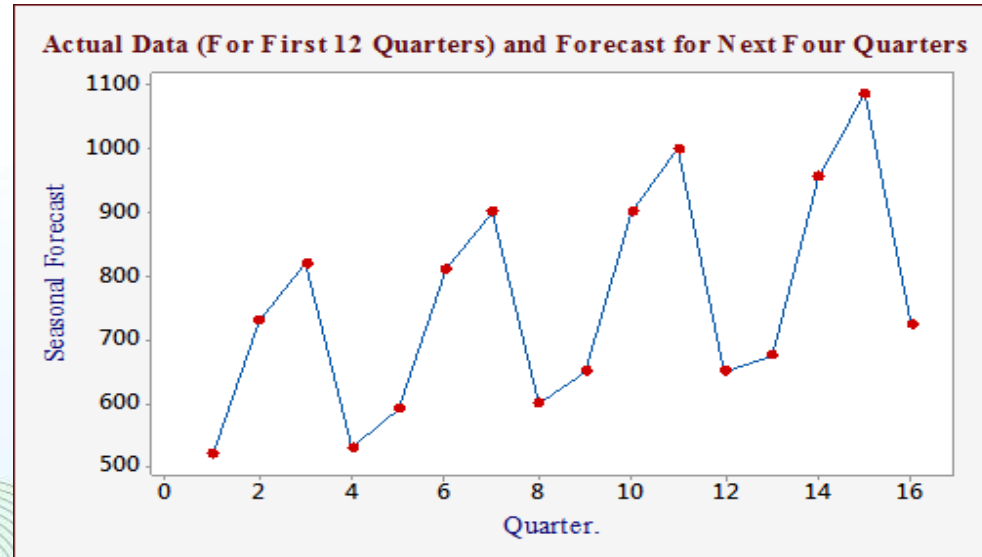
*Figure 8.21: plot of deseasonalized data*



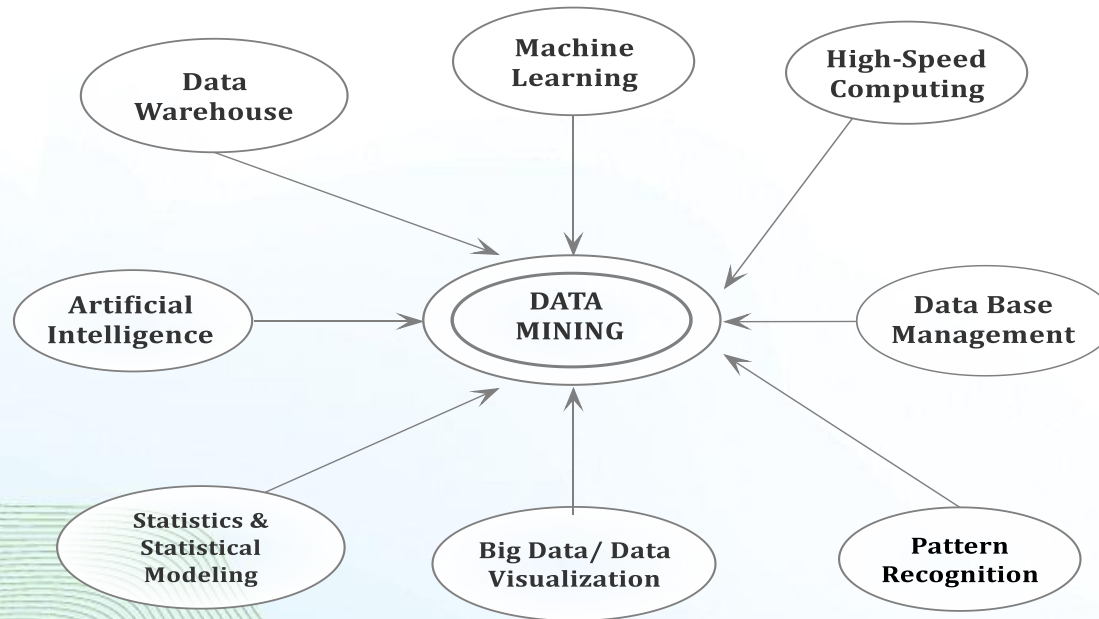
**Figure 8.22: Regression on Deseasonalized Data**



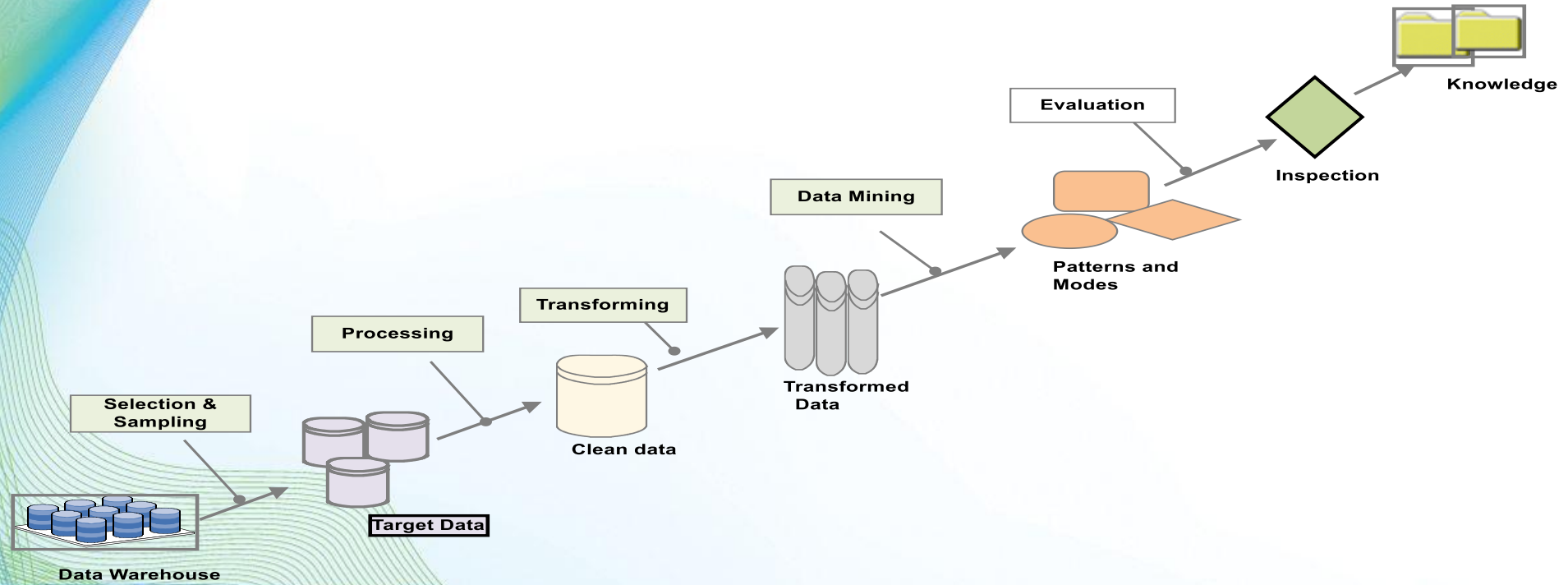
***Figure 8.23: Actual Demand Data (first 12 quarters) and the Forecasts for the next Four Quarters (quarters 13 through 16)***



*Figure 9.1: Data Mining, its Origin and Areas of Interaction*

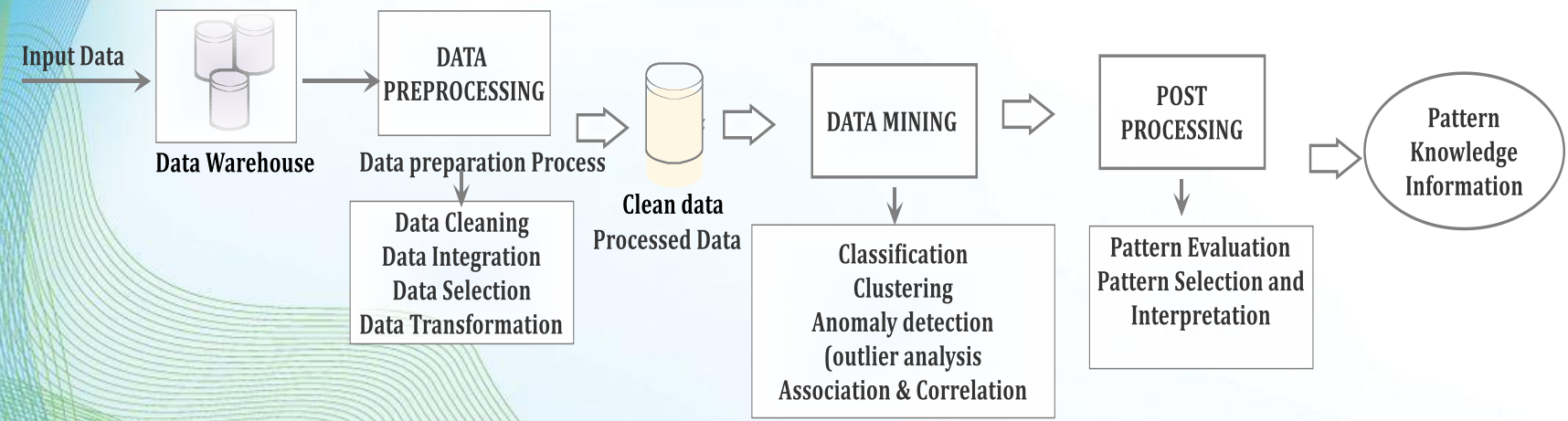


*Figure 9.2: The Knowledge Discovery in Data Mining (KDD) Process*

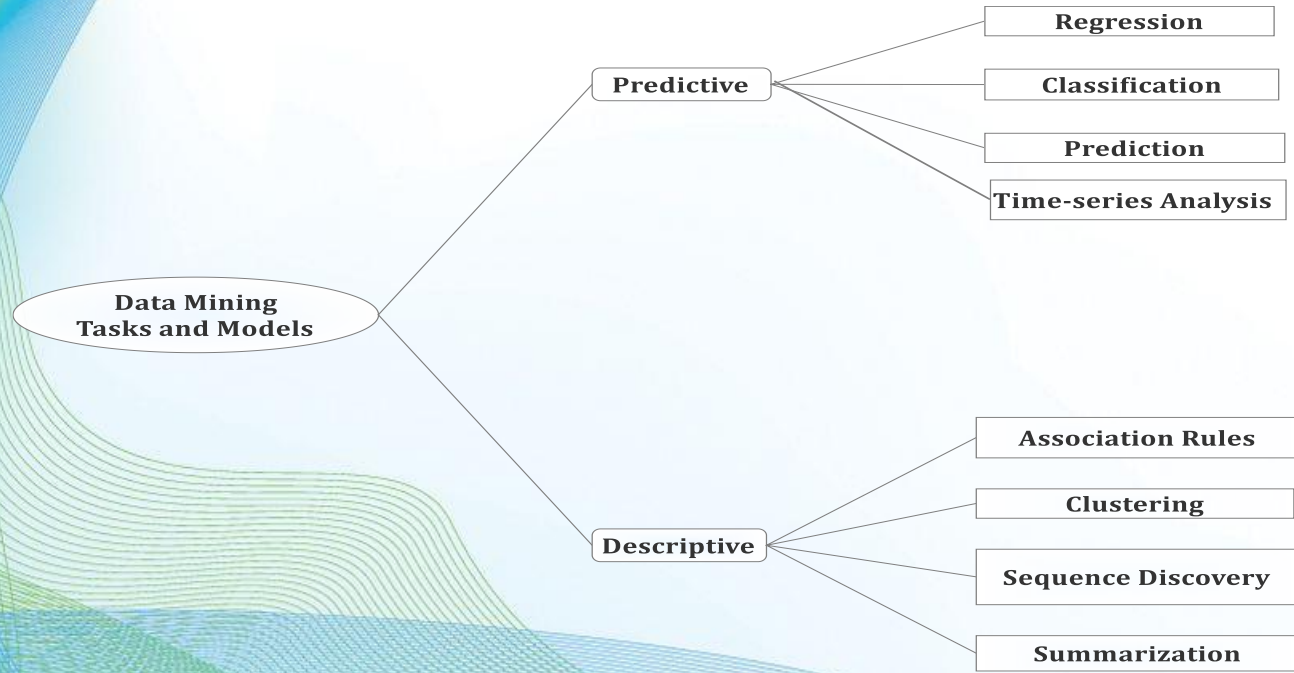


**Figure 9.3: Data Mining (KDD) Process: Data Preprocessing and Data Mining Tasks**

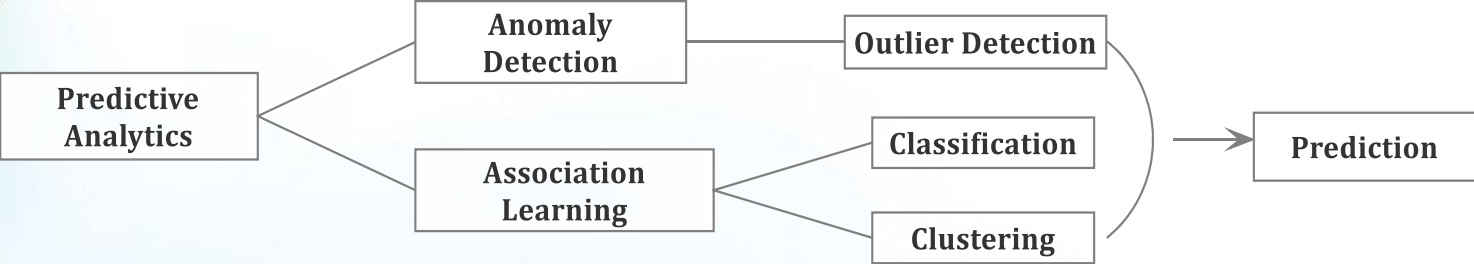
Data Mining Processes: Data Preparation or Data Preprocessing and Data Mining



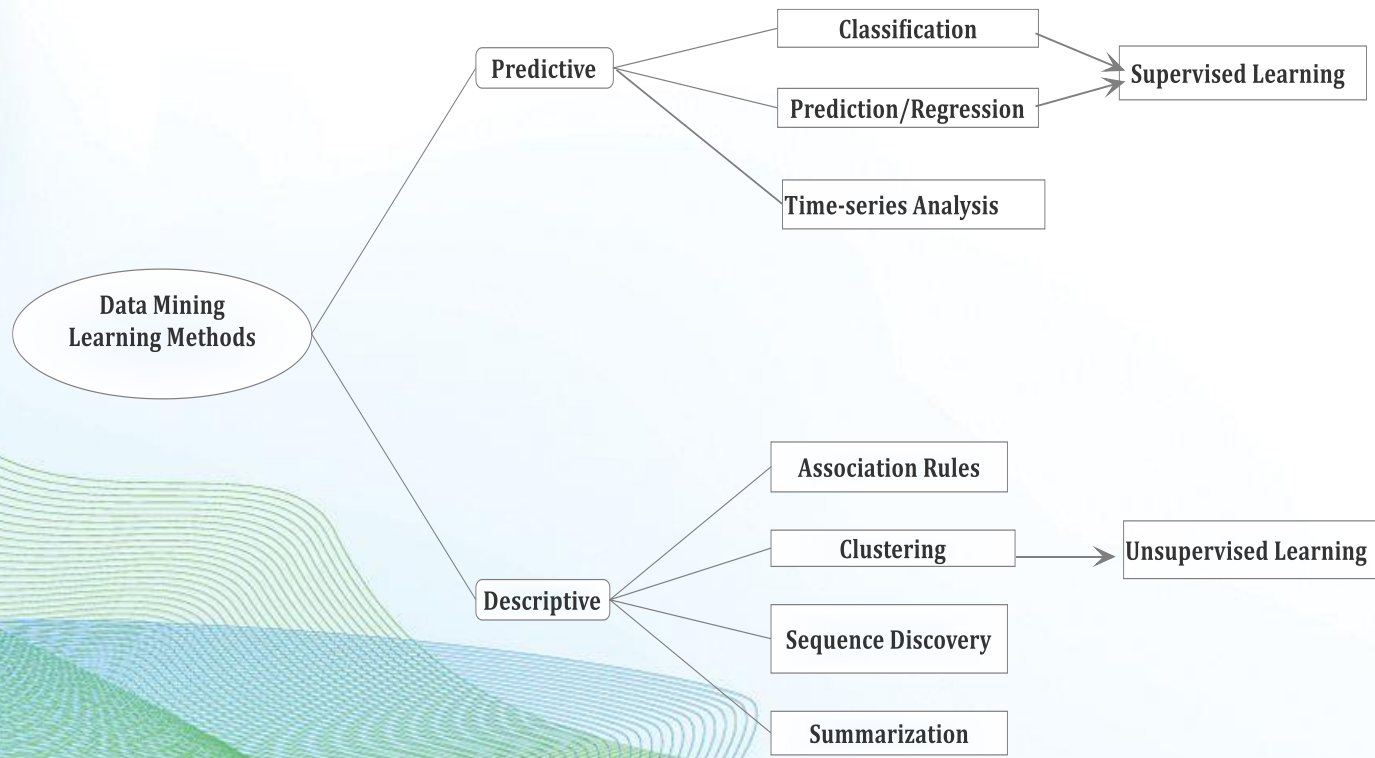
**Figure 9.4: Data Mining Tasks**



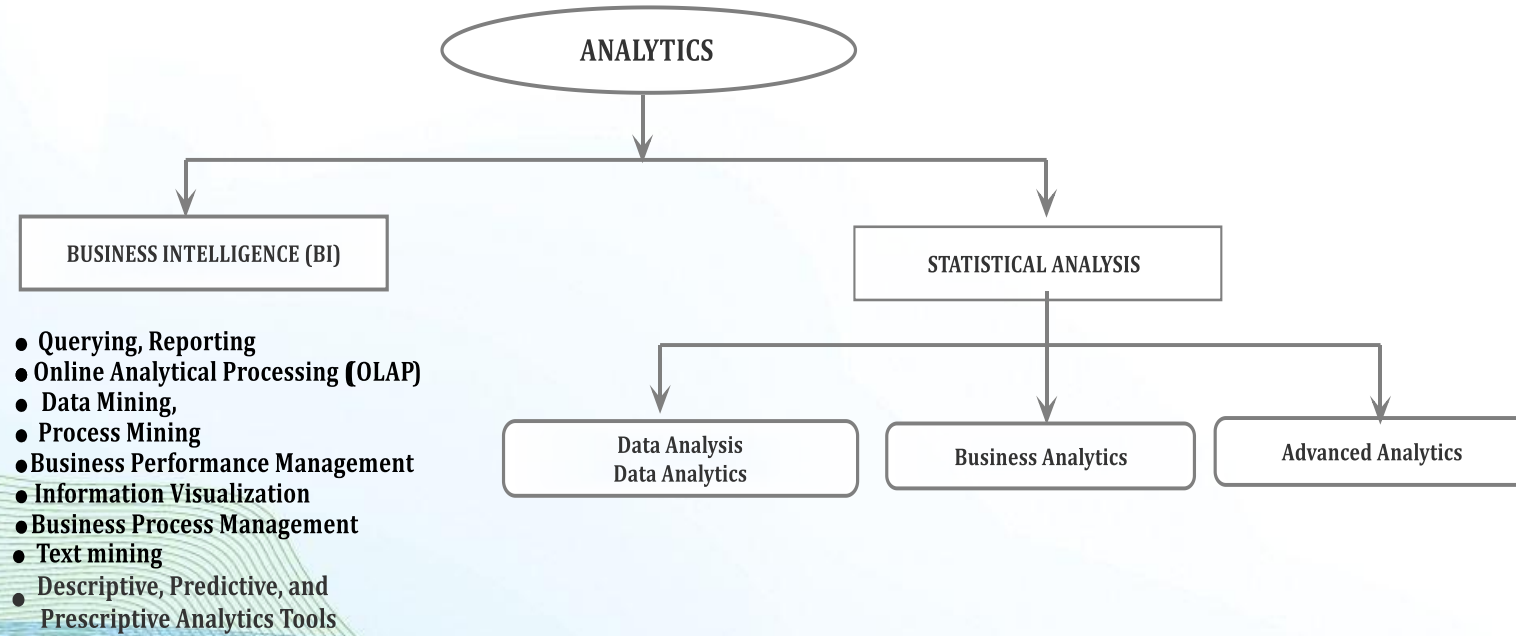
*Figure 9.5: Data Mining Methodologies.*



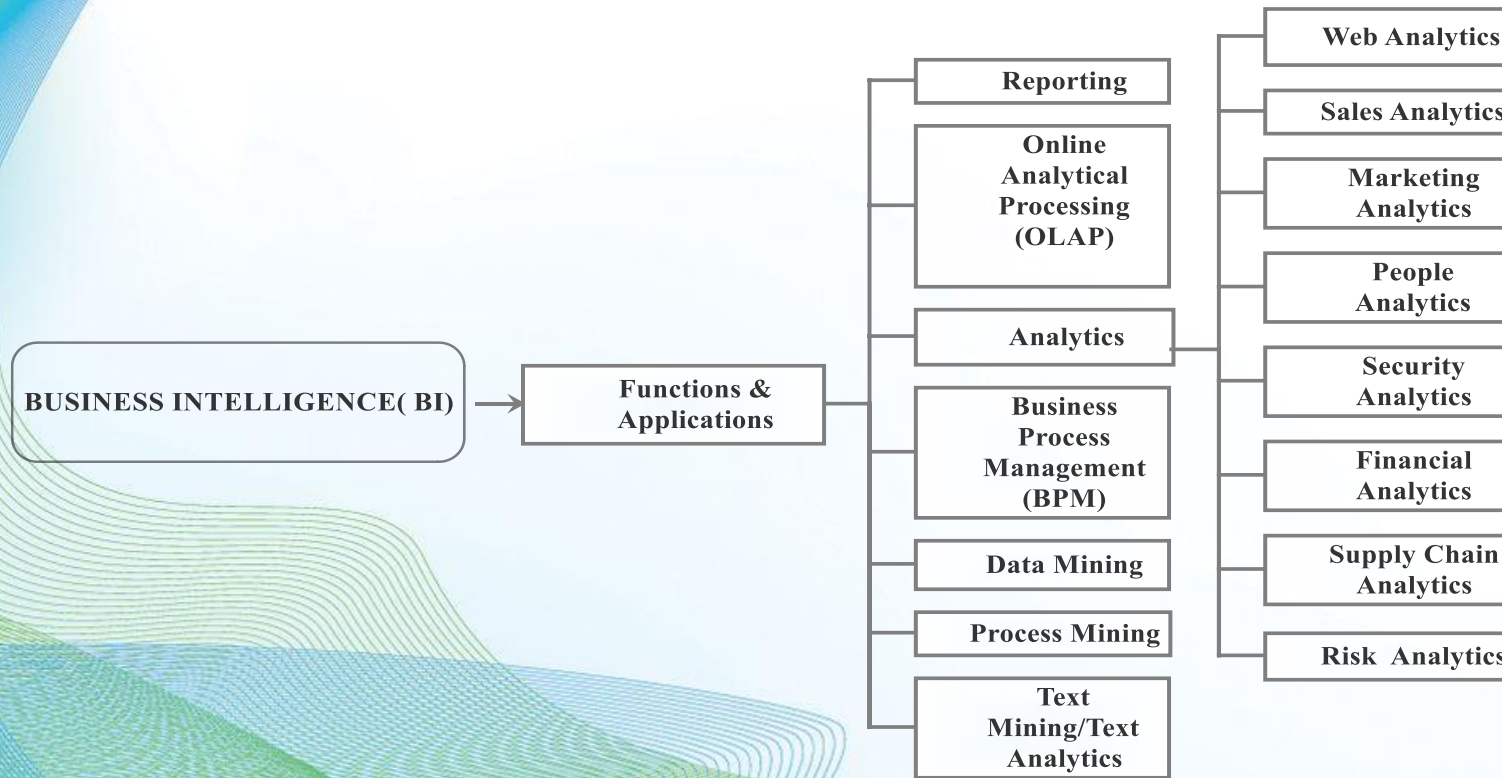
**Figure 9.6: Supervised and Unsupervised Learning Techniques**



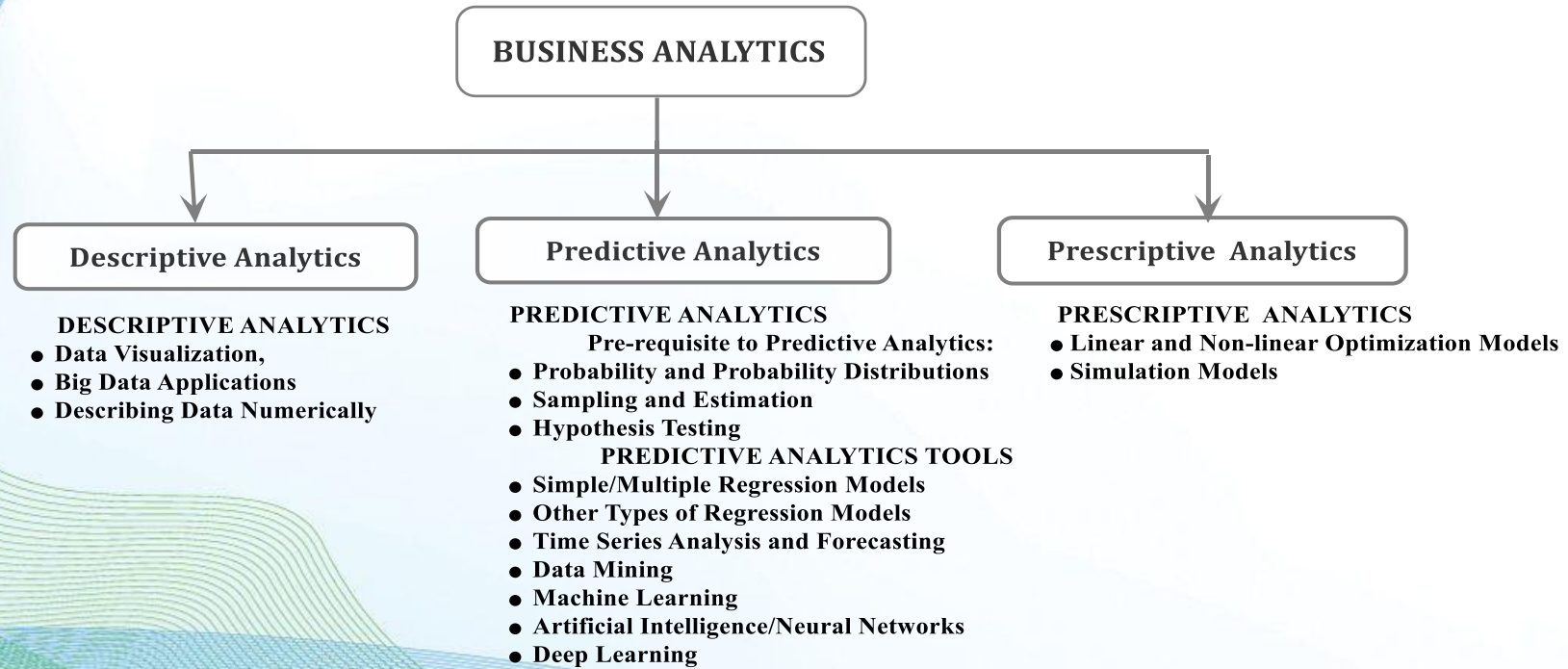
**Figure 10.1: Broad area of Analytics**



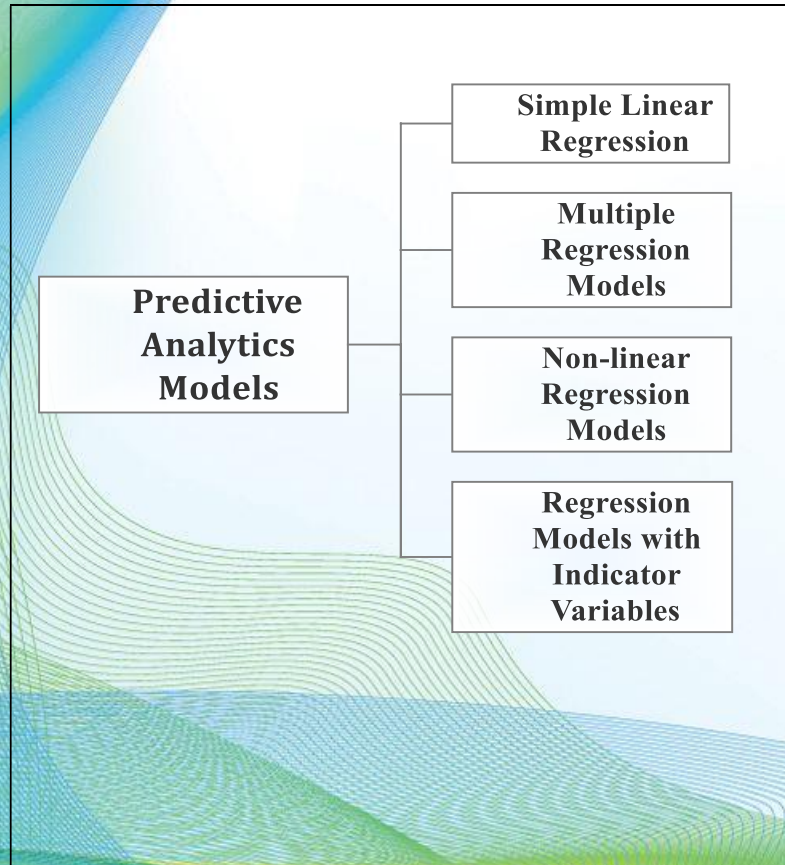
*Figure 10.2 Functions of Business Intelligence (BI) and Analytics in Different Areas*



**Figure 10.3: Descriptive, Predictive, and Prescriptive Analytics Models**

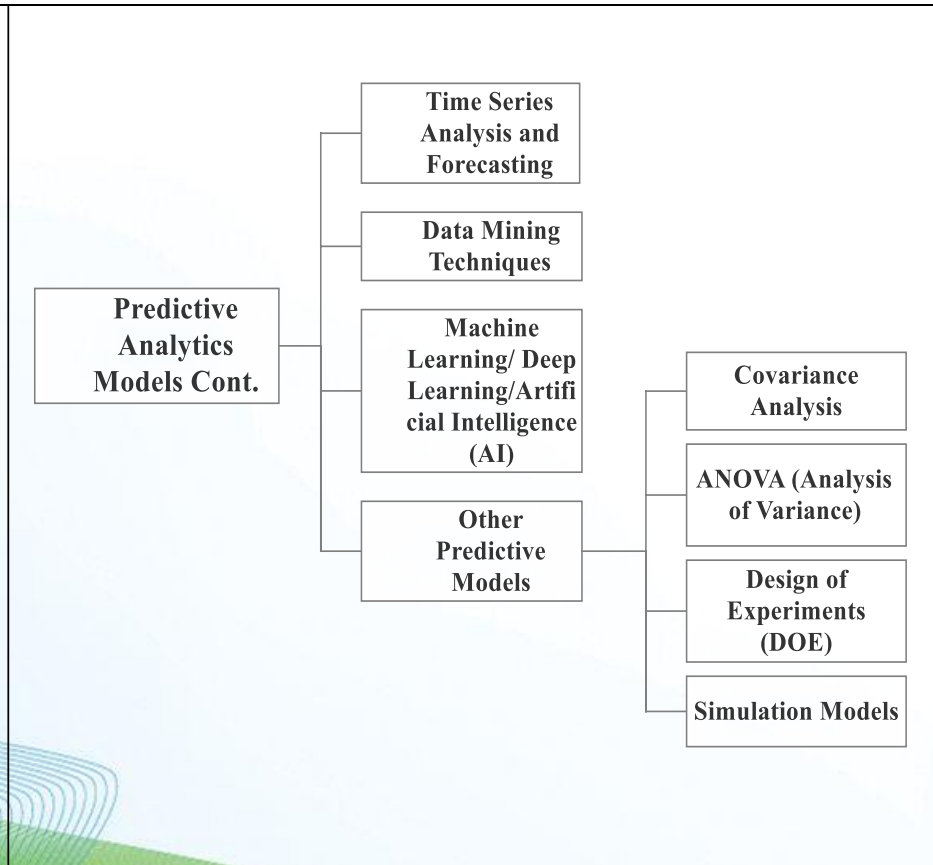


**Figure 10.4 (a): Predictive Analytics Models**



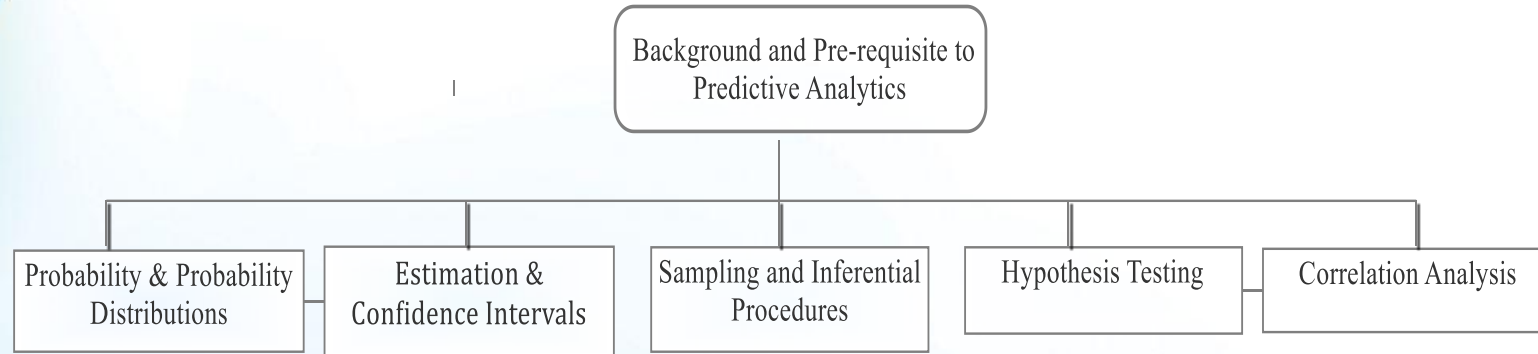
**Figure 10.4 (a): Predictive Analytics Models**

**Figure 10.4 (b): Predictive Analytics Models...Cont..**



**Figure 10.4 (b): Predictive Analytics Models...Cont..**

***Figure 10.5: Background and Pre-requisites to Predictive Analytics***



***Figure 10.6: Prescriptive Analytics Models***

